



Sanjay Guglani

Founder & Chief Investment Officer
Silverdale Funds, Singapore
Silverdale Capital

Sanjay Guglani is the Founder and Chief Investment Officer of Silverdale Funds, a leading Singapore-based MAS-licensed asset manager specialising in fixed income strategies. Silverdale serves Family Offices, Private Banks, and institutional investors across 27+ countries, with US\$1.5 billion in assets under management across a suite of funds — comprising the Silverdale Bond Fund, Silverdale Credit Opportunities Fund, Silverdale India USD Bond Fund, Silverdale Target Return Funds, and bespoke mandates.

With over 35 years of distinguished investment experience, Sanjay has established Silverdale as a market leader in Target Return Funds (TRF), with a distinguished record of winning performance awards every month across its fund range — a reflection of the firm's consistent investment discipline and risk-adjusted outcomes. Silverdale's distribution network spans 78 distributors and 31 banking and institutional partners, with accolades from Bloomberg, Barclay Hedge, Wealth Briefing Asia, Asian Private Banker, Preqin, EurekaHedge, and HFM, among others.

Prior to establishing Silverdale Singapore, Sanjay led Silverdale UK, channelling over US\$4 billion into emerging markets through strategic partnerships with Goldman Sachs, Morgan Stanley, and Lehman Brothers. He contributed to almost of 1.14% of India's then foreign exchange reserves by playing a pioneering role in developing offshore credit derivatives and convertible bond markets for Indian mid-cap companies, including first Indian GDR issuance on the Singapore Stock Exchange (SGX) and the first pre-IPO offshore convertible bond for an Indian company. Earlier in his career, Sanjay launched one of India's first retail portfolio management schemes in 1990, and was instrumental in founding capital market ventures for GE Capital, including the Trust Money Scheme (TMS) and India's first Pass-Through Certificate (PTC) — innovations that were foundational to the development of India's capital markets.

A passionate investor and educator, Sanjay delivers guest lectures at leading business schools including SMU, NUS, and INSEAD. His expert views are regularly featured in global media such as The Wall Street Journal, Bloomberg, CNBC, The Straits Times, Economic Times India, Business Times Singapore, MoneyFM, CNA, and ET Now. He has also presented at prestigious forums including the National Advisory Committee on SMEs (Govt of India), and United Nations.

Sanjay holds multiple professional qualifications: he is Chartered Accountant, Management Accountant, Company Secretary, and is a Sloan Fellow of Management from London Business School, where he studied as a British Chevening Scholar.