

**NOMURA INTERNATIONAL PLC**

**ANNUAL REPORT**

**31 MARCH 2011**

## NOMURA INTERNATIONAL PLC

### YEAR ENDED 31 MARCH 2011

#### DIRECTORS' REPORT

The Directors of Nomura International plc ("the Company") present their report and the financial statements for the year ended 31 March 2011.

These financial statements have been prepared on a company only basis and do not include the results and net assets of the Company's subsidiary undertakings.

#### PRINCIPAL ACTIVITIES

The Company is the London based securities broker/dealer operating company within the Nomura Group headed by Nomura Holdings, Inc. ("NHI"). The Company's activities include:

- Trading and sales in fixed income and equity products, including related derivatives;
- Investment banking services;
- Asset and principal finance business; and
- Corporate finance and private equity.

In April 2010, the Nomura Group established the Wholesale Division, encompassing the operations previously conducted by its Global Markets Division, Investment Banking Division and Merchant Banking Division. The Company is a key member of the Wholesale Division.

The Company has branches in Madrid, Dubai and Doha. The Company has established branches in Milan, Italy on 13 January 2011 and Stockholm, Sweden on 1 June 2011.

#### RESULTS AND DIVIDEND

The results for the year are set out on page 9. The loss transferred to reserves for the year amounted to \$352,769,000 (2010: profit of \$160,910,000).

No interim dividend was paid (2010: \$Nil) and the Directors do not recommend the payment of a final dividend (2010: \$Nil).

#### REVIEW OF THE BUSINESS AND FUTURE DEVELOPMENTS

On 1 April 2010, the Company changed its functional and presentation currency from Sterling to US Dollars. The change in functional currency is reported prospectively from 1 April 2010 with the opening balance sheet and profit and loss account being translated at the US Dollar spot rate of exchange at that date. Please refer to note 1 of these financial statements for more detail.

Following the change in functional currency the Company redenominated its share capital from Sterling to US Dollar, repaid its subordinated debt of £3,313,500,000 and issued subordinated debt of \$5,150,000,000 to Nomura Europe Holdings plc ("NEHS").

The Company's key financial and other performance indicators during the year were as follows:

	<u>Year ended</u> <u>31 March 2011</u> \$'000	<u>Year ended</u> <u>31 March 2010</u> \$'000
Trading profit	3,160,512	2,735,721
(Loss)/ Profit on ordinary activities before taxation	(371,075)	226,058
(Loss)/ Profit on ordinary activities after taxation	(352,769)	160,910
Shareholders' funds	3,275,741	2,373,116

**NOMURA INTERNATIONAL PLC****YEAR ENDED 31 MARCH 2011****DIRECTORS' REPORT (CONTINUED)****REVIEW OF THE BUSINESS AND FUTURE DEVELOPMENTS (CONTINUED)**

The Company reported a loss on ordinary activities before tax for the year of \$371,075,000 (2010: profit of \$226,058,000). The decrease in profitability is largely attributable to the challenging business environment triggered by certain euro zone countries' fiscal problems.

The Company continued to focus on client flow businesses and supplying liquidity to the market, whilst closely monitoring risk. As a result of the growth of its client franchise, total assets grew by 24%, to \$402.9 billion, during the year.

To support continued business growth, the Company has strengthened its capital base during the year. In May 2010, the Company issued \$350,000,000 of ordinary shares and \$600,000,000 of subordinated debt to NEHS. In October 2010, the Company issued \$300,000,000 of ordinary shares to NEHS. In November 2010, the Company issued ¥130,000,000,000 of perpetual subordinated debt to NEHS. In December 2010, the Company issued \$500,000,000 of ordinary shares to NEHS.

As a key member of the Wholesale Division of the Nomura Group, the Company will continue to focus on delivering high value-added products and solutions to its clients by leveraging its global trading infrastructure and making full use of its strengthened business franchise. In Fixed Income, the Company will strengthen its global marketing structure and product development capabilities. In Equities, the Company will continue to act as a world-class liquidity provider. Through even closer co-operation between Fixed Income and Equities, the Company will aim for synergies in structuring, research, distribution and risk management.

**RISK MANAGEMENT**

The Company's activities involve the assumption and transfer of certain risks, including market risk, credit risk (including counterparty credit risk), liquidity risk, cash flow interest rate risk and operational risk. Further information on these risks and the Company's risk management objectives and policies are described in note 20 to the financial statements.

These risks are managed through sub-committees of the Board of NEHS. These include a Board Risk Committee, having oversight of and providing advice to the Board on the NEHS Group's risk profile, risk appetite, future risk strategy and maintenance of an appropriate risk control framework. Additionally there are committees dedicated to overseeing risks in relation to non-Europe Middle East and Africa (EMEA) business booked into certain European entities, including the Company.

**EMPLOYEE MATTERS**

The Company operates an equal opportunities policy. We have taken steps to ensure all employees are aware of their obligations in ensuring that the Company's environment retains an atmosphere which is conducive to good working and high performance.

The Company's aim is to ensure that each and every individual is shown respect, treated fairly and courteously and has equal access to further opportunity and reward based on contribution to the Company.

Full internal communication and access to training and development opportunities support this philosophy.

The Company is committed to taking positive action to promote equality of opportunity, which includes provision for disabled people and those who have become disabled while employed by the Company. Our recruitment, training and promotion procedures are all based on the requirements of a particular position.

**NOMURA INTERNATIONAL PLC****YEAR ENDED 31 MARCH 2011****DIRECTORS' REPORT (CONTINUED)****ENVIRONMENT**

The Nomura Group is keen to follow environmental best practice guidelines and do what it can to reduce its environmental impact.

Environmental policy is a key consideration in managing our premises. Our UK head office, 1 Angel Lane in the City has been designed to the highest standard of environmental performance and has been awarded an "excellent" rating by the Building Research Establishment's BREEAM accreditation system and has also achieved a 'B' rating Energy Performance Certificate - one of the highest ratings possible for a London office building.

**TANGIBLE FIXED ASSETS**

Movements in tangible fixed assets are shown in note 9 to the financial statements. Additions during the year relate primarily to the Company's new corporate headquarters, 1 Angel Lane.

**CREDITOR PAYMENT POLICY**

It is the policy of the Company to meet industry standard terms of transaction related payments or to pay in accordance with the terms agreed with suppliers when orders for goods or services are placed. Creditor days as at 31 March 2011 were 14 (2010:14).

**DONATIONS**

No political donations were made during the year (2010: \$Nil). Charitable donations of \$504,024 (2010: \$291,654) have been made.

**EVENTS SINCE THE BALANCE SHEET DATE**

In the June 2010 Budget, the UK government announced the introduction of a bank levy with effect from 1 January 2011 and the legislation was included in the Finance Bill 2011 enacted on 19 July 2011. The levy is based on total liabilities at the year end date, less certain specified deductions. As the legislation was not enacted at the balance sheet date, no provision has been made for the levy in these accounts, but we estimate that the aggregate liability for the Nomura Group in respect of the year ended 31 March 2011 will be in the range of \$10 million to \$15 million.

On 1 April 2011, the Company acquired the assets and liabilities of Nomura Italia Societa Di Intermediazione Mobiliare P.A. ("NIS"), a former subsidiary of NEHS. Consideration for the transfer of these assets and liabilities was made in the form of the issuance of \$42,540,588 ordinary shares in the Company to NEHS.

On 1 June 2011, the Company established a branch in Stockholm, Sweden.

On 1 June 2011, the Company changed its registered office address to 1 Angel Lane, London EC4R 3AB, Nomura's European head office.

**NOMURA INTERNATIONAL PLC****YEAR ENDED 31 MARCH 2011****DIRECTORS' REPORT (CONTINUED)****DIRECTORS**

The current Directors and those serving during all or part of the year are:

Lord Marshall of Knightsbridge	Chairman (Non-Executive Director)
John Phizackerley	Executive Director (appointed 21 July 2010)
	Chief Executive (appointed 28 April 2011)
Tarun Jotwani	Executive Director (appointed 25 June 2010)
	Chief Executive (appointed 25 June 2010; resigned 28 April 2011)
Masanori Itatani	Non-Executive Director
Masafumi Nakada	Non-Executive Director
Kieran Poynter	Non-Executive Director
Dame Clara Furse	Non-Executive Director
Sir Peter Walters	Non-Executive Director (resigned 30 September 2010)
David Farrant	Executive Director
David Benson	Executive Director
Kenji Kimura	Executive Director
Paul Spanswick	Executive Director
Sadeq Sayeed	Chief Executive (resigned 25 June 2010)

**DIRECTORS' INDEMNITIES**

It is Nomura's policy to issue qualifying third party indemnity provisions to those directors serving on the boards of the Company and certain of its associated companies, in accordance with the Company's articles of association.

During the year the NEHS Group paid a premium for a contract insuring the directors and officers of the Company, its subsidiaries and other Nomura European entities against personal liabilities which may arise in the course of the performance of their duties. In addition, on 1 July 2011 the NEHS Group's ultimate holding company in Tokyo effected a global directors and officers liability insurance programme for the benefit of the Nomura Group.

**GOING CONCERN**

The Company's business activities, together with the factors likely to affect its future development, performance and position are set out in this Report. Its objectives, policies and processes for risk management, and its exposures to credit and liquidity risk, are described in note 20 to the financial statements. Its capital management procedures and available capital resources are described in note 22.

The Company has received injections of ordinary share capital in May 2010, October 2010 and December 2010, issued subordinated debt in May 2010 and perpetual subordinated debt in November 2010, to support its capital position. While market and regulatory pressures remain challenging, significant opportunities for revenue growth exist.

The Directors have a reasonable expectation that the company has adequate resources to continue in operational existence for the foreseeable future. Accordingly the financial statements have been prepared on a going concern basis.

**NOMURA INTERNATIONAL PLC****YEAR ENDED 31 MARCH 2011****DIRECTORS' REPORT (CONTINUED)****DISCLOSURE OF INFORMATION TO AUDITORS**

The Directors who were members of the Board at the time of approving the Directors' Report are listed on the previous page. Having made enquiries of fellow Directors and of the Company's auditors, each of these Directors confirms that:

- to the best of each Director's knowledge and belief, there is no information relevant to the preparation of their report of which the Company's auditors are unaware; and
- each Director has taken all the steps a Director might reasonably be expected to have taken to be aware of relevant audit information and to establish that the Company's auditors are aware of that information.

**AUDITORS**

The Auditors, Ernst & Young LLP, have expressed their willingness to continue in office and a resolution re-appointing them as Auditors and authorising the Directors to determine their remuneration will be proposed at the Annual General Meeting.

**BY ORDER OF THE BOARD**

David Benson  
Director

20 July 2011

Company registration number 1550505

**NOMURA INTERNATIONAL PLC****YEAR ENDED 31 MARCH 2011****STATEMENT OF DIRECTORS' RESPONSIBILITIES IN RESPECT OF THE FINANCIAL STATEMENTS**

The Directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulations.

Company law requires the Directors to prepare financial statements for each financial year. Under that law the Directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period. In preparing these financial statements, the Directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The Directors are responsible for keeping proper accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

**NOMURA INTERNATIONAL PLC****YEAR ENDED 31 MARCH 2011****INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF NOMURA INTERNATIONAL PLC**

We have audited the financial statements of Nomura International plc ("the Company") for the year ended 31 March 2011 which comprise the Profit and Loss Account, Statement of Total Recognised Gains and Losses, Reconciliation of Movement in Shareholders' Funds, Balance Sheet and the related notes 1 to 31. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the Company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members as a body, for our audit work, for this report, or for the opinions we have formed.

**RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITORS**

As explained more fully in the Statement of Directors' Responsibilities set out on page 6, the Directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

**SCOPE OF THE AUDIT OF THE FINANCIAL STATEMENTS**

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the Company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the financial statements to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

**OPINION ON FINANCIAL STATEMENTS**

In our opinion the financial statements:

- give a true and fair view of the state of the Company's affairs as at 31 March 2011 and of its loss for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

**OPINION ON OTHER MATTER PRESCRIBED BY THE COMPANIES ACT 2006**

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.



**NOMURA INTERNATIONAL PLC****YEAR ENDED 31 MARCH 2011****INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF NOMURA INTERNATIONAL PLC (CONTINUED)****MATTERS ON WHICH WE ARE REQUIRED TO REPORT BY EXCEPTION**

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

David Canning-Jones (Senior statutory auditor)  
for and on behalf of Ernst & Young LLP, Statutory Auditor  
London

**NOMURA INTERNATIONAL PLC**

**PROFIT AND LOSS ACCOUNT**

**FOR THE YEAR ENDED 31 MARCH 2011**

Notes		<u>Year ended</u> <u>31 March 2011</u> \$'000	<u>Year ended</u> <u>31 March 2010</u> \$'000
1(d),2 3	<b>TRADING PROFIT</b>	3,160,512	2,735,721
	Other operating loss	(171)	(321)
		<hr/>	<hr/>
		3,160,341	2,735,400
1(e),4	Interest receivable and similar income	1,251,205	1,213,825
1(e),4	Interest payable and similar charges	(2,968,691)	(2,003,945)
		<hr/>	<hr/>
	Net interest payable	(1,717,486)	(790,120)
	General and administrative expenses	(1,662,754)	(1,601,916)
		<hr/>	<hr/>
	<b>OPERATING (LOSS)/PROFIT</b>	(219,899)	343,364
	Interest payable on subordinated borrowings	(151,176)	(117,306)
		<hr/>	<hr/>
5	<b>(LOSS)/PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION</b>	(371,075)	226,058
7	Tax credit/(charge) on (loss)/profit on ordinary activities	18,306	(65,148)
		<hr/>	<hr/>
	<b>(LOSS)/PROFIT ON ORDINARY ACTIVITIES AFTER TAXATION</b>	<u>(352,769)</u>	<u>160,910</u>

The notes on pages 14 to 82 form part of these financial statements.

All profits and losses noted above are derived from continuing activities.

## NOMURA INTERNATIONAL PLC

STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES  
FOR THE YEAR ENDED 31 MARCH 2011

		<u>2011</u>	<u>2010</u>
		<u>\$'000</u>	<u>\$'000</u>
Notes			
	(Loss)/profit for the financial year	(352,769)	160,910
6	Actuarial loss on defined benefit pension scheme	(4,393)	(4,158)
1(f),19	Gain on available-for-sale investments	221	181
1(f),19	Realised losses on available-for-sale investments reclassified to the profit and loss account on disposal	171	301
1(b)	Foreign currency gains	-	95,786
<b>Total recognised gains and losses relating to the year</b>		<u>(356,770)</u>	<u>253,020</u>

The notes on pages 14 to 82 form part of these financial statements.

**NOMURA INTERNATIONAL PLC**
**RECONCILIATION OF MOVEMENT IN SHAREHOLDERS' FUNDS  
FOR THE YEAR ENDED 31 MARCH 2011**

Notes		<b><u>2011</u></b> <b><u>\$'000</u></b>	<b><u>2010</u></b> <b><u>\$'000</u></b>
	(Loss)/profit on ordinary activities after taxation	(352,769)	160,910
	Other recognised gains and losses relating to the year:		
6	Actuarial loss on pension scheme	(4,393)	(4,158)
1(f),19	Gain on available-for-sale investments	221	181
1(f),19	Realised losses on available-for-sale investments reclassified to the profit and loss account on disposal	171	301
1(b)	Foreign currency gains	-	95,786
18	New share capital subscribed	1,150,000	407,839
19	Movement on share-based payment reserve	109,395	54,486
	Net addition to shareholders' funds	<u>902,625</u>	<u>715,345</u>
	Opening shareholders' funds at 1 April	<u>2,373,116</u>	<u>1,657,771</u>
	Closing shareholders' funds at 31 March	<u>3,275,741</u>	<u>2,373,116</u>

The notes on pages 14 to 82 form part of these financial statements.

## NOMURA INTERNATIONAL PLC

## BALANCE SHEET AT 31 MARCH 2011

Notes		<u>2011</u> \$'000	<u>2011</u> \$'000	<u>2010</u> \$'000	<u>2010</u> \$'000
	<b>FIXED ASSETS</b>				
8	Intangible fixed assets	52,889		55,914	
9	Tangible fixed assets	344,020		233,475	
10	Fixed asset investments	34,025		31,479	
11,21	Available-for-sale investments	<u>2,963</u>		<u>2,837</u>	
			433,897		323,705
	<b>CURRENT ASSETS</b>				
1(f),11,21	Financial assets held for trading	187,152,144		155,748,467	
1(f),11,21	Financial assets designated at fair value through profit and loss	18,756,291		6,112,475	
11	Collateral paid for securities purchased under agreements to resell	148,713,083		119,879,379	
11	Collateral paid for securities borrowed	27,981,431		22,430,762	
11,13	Other debtors	14,647,768		11,204,814	
11	Investments - time deposits	2,653,535		8,091,397	
11	Cash at bank and in hand	<u>2,559,087</u>		<u>1,529,162</u>	
		402,463,339		324,996,456	
	<b>CREDITORS (amounts falling due within one year)</b>				
1(f),11,21	Financial liabilities held for trading	(171,271,760)		(149,699,838)	
1(f),11,21	Financial liabilities designated at fair value through profit and loss	(13,014,434)		(6,110,900)	
11	Collateral received for securities sold under agreements to repurchase	(158,710,435)		(110,223,564)	
11	Collateral received for securities loaned	(22,420,542)		(15,992,985)	
11,16	Subordinated debt	-		(1,495,861)	
11,14	Other creditors	<u>(21,436,876)</u>		<u>(35,873,883)</u>	
		(386,854,047)		(319,397,031)	
	<b>NET CURRENT ASSETS</b>		15,609,292		5,599,425
	<b>TOTAL ASSETS LESS CURRENT LIABILITIES</b>		<u>16,043,189</u>		<u>5,923,130</u>
11,16	<b>CREDITORS (amounts falling due after more than one year)</b>		(12,767,448)		(3,531,050)
17	<b>Provisions for liabilities and charges</b>		-		(18,964)
	<b>NET ASSETS</b>		<u>3,275,741</u>		<u>2,373,116</u>

**NOMURA INTERNATIONAL PLC**
**BALANCE SHEET AT 31 MARCH 2011 (CONTINUED)**

Notes		<b><u>2011</u></b> <b><u>\$'000</u></b>	<b><u>2010</u></b> <b><u>\$'000</u></b>
	<b>CAPITAL AND RESERVES</b>		
18	Called up share capital	5,349,132	4,199,132
19	Redenomination reserve	25,921	-
19	Other reserve	(100,337)	(74,416)
19	Capital redemption reserve	184,499	184,499
19	Available-for-sale reserve	8,189	7,797
19	Share-based payment reserve	279,917	170,522
19	Profit and loss account	(2,471,580)	(2,114,418)
		<hr/>	<hr/>
	<b>SHAREHOLDERS' FUNDS - Equity</b>	<b><u>3,275,741</u></b>	<b><u>2,373,116</u></b>

Approved by the board of Directors on 20 July 2011 and signed on its behalf by:

David Benson  
Director

The notes on pages 14 to 82 form part of these financial statements.

## NOMURA INTERNATIONAL PLC

## NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 2011

## 1. ACCOUNTING POLICIES

(a) Basis of Accounting

The financial statements have been prepared on a going concern basis and under the historical cost convention, as modified by the inclusion of trading securities, derivatives and other financial instruments at fair value in accordance with applicable accounting standards, as defined in note (c) below.

The Company has taken advantage of the exemption contained within the Companies Act 2006 from having to prepare consolidated financial statements since it is a wholly owned subsidiary of Nomura Europe Holdings plc, a company registered in the UK. These financial statements have been prepared on a company only basis.

Where appropriate, prior year figures have been restated to conform with current year presentation.

(b) Changes in Accounting PolicySettlement date accounting

FRS 26 permits an entity to elect accounting for regular way purchases or sales of financial assets on a trade or settlement date basis. On 31 March 2011 the Company voluntarily changed its accounting policy for recognising and derecognising trading financial assets and liabilities to use settlement date accounting. Previously, trade date accounting was applied to recognise and derecognise such transactions. The Company believes this change provides more relevant information about the effect of regular way purchases or sales since among other things it reflects on balance sheet only those assets that it actually has legal title to.

As a result of the change in accounting policy, the current year balance sheet for the year ended 31 March 2011 has been adjusted as follows:

	<u>2011</u>	<u>Adjustment</u>	<u>2011</u>
	<u>\$'000</u>	<u>\$'000</u>	<u>Restated</u>
			<u>\$'000</u>
Financial assets held for trading	189,262,936	(2,110,792)	187,152,144
Other debtors	65,804,536	(51,156,768)	14,647,768
Financial liabilities held for trading	(173,157,111)	1,885,351	(171,271,760)
Other creditors	(72,819,085)	51,382,209	(21,436,876)

Also, a result of the change in accounting policy, the comparative balance sheet for the year ended 31 March 2010 has been adjusted as follows:

	<u>2010</u>	<u>Adjustment</u>	<u>2010</u>
	<u>\$'000</u>	<u>\$'000</u>	<u>Restated</u>
			<u>\$'000</u>
Financial assets held for trading	156,717,776	(969,309)	155,748,467
Other debtors	47,838,632	(36,633,818)	11,204,814
Financial liabilities held for trading	(151,032,547)	1,332,709	(149,699,838)
Other creditors	(72,144,301)	36,270,418	(35,873,883)

## NOMURA INTERNATIONAL PLC

## NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 2011 (CONTINUED)

## 1. ACCOUNTING POLICIES (CONTINUED)

Changes in Accounting Policy (Continued)Change in functional and reporting currency

On 1 April 2010, the Company changed its functional and presentation currency from Sterling to US Dollar. Following the acquisition of Lehman Brothers' European and Asian discrete businesses by Nomura, the business in key European entities significantly changed, resulting in a shift in the currency in which revenues are predominately generated and expenses denominated. The change in functional and presentation currency is reported prospectively from 1 April 2010, with the opening balance sheet being translated at the US Dollar spot rate of exchange at that date.

For the purpose of prior year comparatives restated in the presentation currency of US Dollars, the Company's shareholders' funds at 1 April 2009 and 31 March 2010 have been translated using the rate prevailing on those dates. The profit and loss account for comparative periods are converted into US Dollars using the appropriate average rate for those periods. The share capital at 31 March 2010 is shown as \$4,199,132,000 which is the legal issued share capital as at 1 April 2010, when it was redenominated into US Dollars. The restatement of prior year comparatives in the presentation currency of US Dollars has resulted in the reporting of foreign currency gains in the statement of total recognised gains and losses and the creation of a Foreign Currency Translation Reserve ("FCTR"). At 31 March 2010, an amount of \$95,786,000 on the FCTR is presented in the Profit and Loss Reserve. On 1 April 2010, this amount was transferred from the FCTR to the Profit and Loss Reserve.

(c) Fair Value of Financial Instruments

The Company holds a significant portion of financial instruments at fair value, as described below. A description of the Company's policies with regards to its application of fair value measurements to significant financial instruments is as follows:

(i) Valuation of fair value instruments

The fair value of financial instruments is the amount at which the instruments could be exchanged in a current transaction between willing parties, other than in a forced or liquidation sale.

The best evidence of fair value is quoted prices in an active market. Therefore, the fair value of financial instruments, including exchange-trading securities and derivatives is based on quoted market prices on exchanges or other broker/dealer quotations.

Where quoted market prices or broker/dealer quotations are not available, prices for similar instruments or valuation pricing models are considered in the determination of fair value. Valuation pricing models consider contractual terms, position size, underlying asset prices, interest rates, dividend rates, time value, volatility and other statistical measurements for the relevant instruments or for instruments with similar characteristics. These models also incorporate adjustments relating to counterparty and the Company's own credit risk, the administrative costs of servicing future cash flow and market liquidity adjustments. These adjustments are fundamental components of the fair value calculation process. The valuation technique used maximises the use of market inputs and minimises the use of entity-specific inputs which are unobservable in the market.



## NOMURA INTERNATIONAL PLC

## NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 2011 (CONTINUED)

## 1. ACCOUNTING POLICIES (CONTINUED)

**Fair Value of Financial Instruments (continued)**

Valuation pricing models and their underlying assumptions impact the amount and timing of unrealized gains and losses recognised, and the use of different valuation pricing models or underlying assumptions could produce different financial results. Any changes in the fixed income, equity, foreign exchange and commodity markets can impact the Company's estimates of fair value in the future, potentially affecting trading and non-trading gains and losses. The Company's estimates of fair value may involve greater subjectivity due to the lack of transparent market data available upon which to base assumptions underlying valuation pricing models.

**(ii) Recognition of day 1 gains and losses**

The fair value of a financial instrument is normally the transaction price (i.e. the fair value of consideration given or received). In some cases, however, the fair value at inception will be based on a valuation pricing model incorporating only observable parameters in the market or on other observable current market transactions in the same instrument, without modification or repackaging. Where such valuation techniques are used to derive fair values from market observable inputs, the difference between fair value and the transaction price is recognised in the profit and loss account.

Valuation techniques incorporating significant unobservable parameters may also be used to determine fair value at inception. In such cases, the difference between the transaction price and model value is only recognised in the profit and loss account when the inputs become observable, or when the instrument is derecognised.

**(iii) Fair value option**

Certain financial instruments may be designated at fair value by management when one of the following criteria is met:

- 1) The financial instrument contains an embedded derivative that significantly modifies the cash flows resulting from the financial instrument; or
- 2) Fair value will eliminate or significantly reduce a measurement or recognition inconsistency that would otherwise result from measuring related financial instruments on different bases; or
- 3) The financial instrument is part of a group of financial instruments both managed and evaluated on a fair value basis, in accordance with a documented risk management or investment strategy. Information about these financial instruments is provided internally on a fair value basis to the Company's key management personnel.

The fair value option election is undertaken on a product-by-product basis. This only applies to those instruments that meet one or more of the above criteria, where fair value would provide a fairer representation of the risks associated with those instruments. Once made, the fair value option election is irrevocable.

## NOMURA INTERNATIONAL PLC

## NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 2011 (CONTINUED)

## 1. ACCOUNTING POLICIES (CONTINUED)

(d) Trading Profit(i) Principal Transactions Income and Expenses

Principal transactions income and expenses include realised and unrealised gains and losses from proprietary trading activities, asset finance, customer trading activities, private equity and profits on disposals of related party investments. Principal transactions income and expenses are generated predominantly by financial instruments held for trading and financial instruments designated at fair value through profit or loss. Costs directly attributable to trading are treated as a deduction from trading profit to more fairly represent dealing profit and commission sharing agreements.

(ii) Fees and Commission Income and Expenses

Fees and commission income and expenses include: gains, losses and fees, net of syndication expenses, arising from securities offerings in which the Company acts as an underwriter or agent; fees earned from the provision of financial advisory services; and commission income from the provision of brokerage services.

Trading profit arises on a strategy basis across a range of instruments. It is presented on a net basis, even though the corresponding financial assets and liabilities may not have been offset on the balance sheet in accordance with the presentation requirements of FRS 25.

(e) Interest Receivable and Interest Payable

Interest receivable and payable includes dividends and interest paid and earned on securities positions, interest on financial instruments designated at fair value through profit or loss, instruments carried at amortised cost, including securities bought and sold under repurchase agreements, and amounts receivable and payable on bank deposits and bank borrowings.

Interest receivable and payable is recognised in the profit and loss account using the effective interest rate method for interest bearing financial assets and liabilities carried at amortised cost.

The effective interest rate method is a method of calculating the amortised cost of a financial asset or liability (or a group of assets and liabilities) and of allocating the interest income or interest expense over the relevant period. The effective interest rate is the rate that exactly discounts the expected future cash payments or receipts through the expected life of the financial instrument, or when appropriate, a shorter period, to the net carrying amount of the instrument. This calculation takes into account the impact of all fees and commissions paid or received directly attributable transaction costs, and discounts or premiums that are integral to the effective interest rate.

(f) Financial Instruments

Financial instruments within the scope of FRS 26 are classified either as financial assets or liabilities at fair value through profit or loss, loans and receivables, financial liabilities at amortised cost, available-for-sale investments or held-to-maturity investments.

The Company determines the classification of its financial assets on initial recognition depending on the purpose for which the financial instruments were acquired and their characteristics. For hybrid instruments, the Company considers whether a contract contains an embedded derivative when the entity first becomes party to it, and determines the appropriate classification at this time.

## NOMURA INTERNATIONAL PLC

## NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 2011 (CONTINUED)

## 1. ACCOUNTING POLICIES (CONTINUED)

**Financial Instruments (continued)**

In accordance with FRS 26, all financial instruments are initially measured at fair value.

**(i) Financial instruments at fair value through profit or loss**

Financial instruments at fair value through profit or loss includes financial instruments held for trading and financial instruments designated upon initial recognition as at fair value through profit and loss.

**a. Financial instruments held for trading**

Financial assets and liabilities are classified as held for trading if they are acquired for the purpose of selling in the near term or are part of a portfolio of identified financial instruments that are managed together and for which there is evidence of a recent actual pattern of short-term profit taking. These instruments are generally recognised as regular way transactions, on a settlement date basis. Derivatives, including separated embedded derivatives, are also classified as held for trading.

Derivative instruments, as detailed in note 20, are used for trading and risk management purposes. In accordance with FRS 26, all derivatives are recognised initially and subsequently carried at fair value, with derivatives having positive fair values carried as assets and derivatives with negative fair values carried as liabilities on the balance sheet.

Some hybrid contracts contain both a derivative and a non-derivative component. In such cases, the derivative component is termed an embedded derivative. The majority of hybrid contracts are designated at fair value through profit or loss as described below. However, where the economic characteristics and risks of embedded derivatives are not closely related to those of the host contract, and the fair value option is not elected, the embedded derivative is bifurcated and reported at fair value with gains and losses being recognised in the profit and loss account.

**b. Financial instruments designated at fair value through profit and loss**

Any financial asset or financial liability within the scope of FRS 26 may be designated when initially recognised as a financial asset or financial liability at fair value through profit or loss, assuming the criteria described in note 1(b) (iii) are met, except for investments in equity instruments that do not have a quoted market price in an active market, and whose fair value cannot be reliably measured.

The Company applies the fair value option to the following instruments:

- Loans and receivables and repos and reverse repos which are risk managed on a fair value basis: The Company elects the fair value option to mitigate income statement volatility caused by the difference in measurement basis for loans and receivables and the derivatives used to risk manage those instruments;
- Structured notes held and issued: The fair value option is elected primarily as these financial instruments contains an embedded derivative that significantly modifies the cash flows resulting from the financial instrument;
- Financial liabilities associated with continuing involvement in assets derecognised under FRS 26: The fair value option is elected to mitigate income statement volatility which would arise between these liabilities and their related assets which are measured at fair value;

## NOMURA INTERNATIONAL PLC

## NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 2011 (CONTINUED)

## 1. ACCOUNTING POLICIES (CONTINUED)

Financial Instruments (continued)

- Prepaid OTC Contracts: These are transactions for which an initial investment of greater than 90% of the notional of the embedded derivative has been paid or received. The risk on these financial instruments, both financial assets and financial liabilities, is primarily hedged using financial instruments categorised as held for trading; and
- Other Financial Liabilities: These include financial liabilities such as those that arise upon the consolidation of certain special purpose entities and those that arise as a result of continuing recognition of certain financial assets and the simultaneous recognition of an associated financial liability.

Financial instruments designated at fair value are generally recognised on a settlement basis, when the Company becomes party to the contractual provisions of the instrument.

When a fair value financial asset or liability is recognised initially, the Company measures it at its fair value and transaction costs are taken directly to the profit and loss account. If a reliable measure becomes available for a financial asset or liability where such a measure was not previously available, and the asset is required to be measured at fair value if a reliable measure is available, the asset or liability shall be remeasured at fair value and the difference between its carrying amount and fair value recognised in profit and loss. All reliably measurable fair value financial assets and liabilities are subsequently held at fair value until derecognition.

Gains or losses on financial instruments at fair value through profit and loss, including gains and losses due to changes in fair value, are recognised in profit and loss within trading profit.

**(ii) Financial instruments at amortised cost****a. Loans and receivables**

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. Loans and receivables are initially recognised on settlement date at fair value, including any direct and incremental transaction costs. After initial measurement, loans and receivables are subsequently carried at amortised cost using the effective interest rate method less any allowance for impairment. Amortised cost is calculated taking into account any discount or premium on acquisition and includes fees that are an integral part of the effective interest rate and transaction costs. Gains and losses are recognised in the profit and loss account when the loans and receivables are derecognised or impaired, as well as through the amortisation process.

Loans and receivables include collateral paid for securities purchased under agreements to resell and collateral paid for securities borrowed described below.

**b. Financial liabilities at amortised cost**

Financial liabilities at amortised cost include financial obligations such as collateral received for securities sold under agreements to repurchase, collateral received for securities loaned, subordinated debt, commercial paper as well as creditors. Financial liabilities at amortised cost are initially recognised on settlement date. After initial measurement, these instruments are subsequently measured at amortised

## NOMURA INTERNATIONAL PLC

## NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 2011 (CONTINUED)

## 1. ACCOUNTING POLICIES (CONTINUED)

Financial Instruments (continued)**b. Financial liabilities at amortised cost (continued)**

cost using the effective interest rate method. Amortised cost is calculated by taking into account any discount or premium on the issue and costs that are an integral part of the effective interest rate.

Collateral received for securities sold under agreements to repurchase and collateral received for securities loaned are further discussed below.

**c. Collateral paid for securities purchased under agreements to resell and collateral received for securities sold under agreements to repurchase**

The Company enters into agreements with counterparties for them to sell to the Company certain securities and then repurchase them at a later date. These securities are excluded from the Company's balance sheet and the amount paid by the Company is shown in debtors as collateral paid for securities purchased under agreements to resell.

The Company also enters into agreements to sell certain securities to counterparties and then repurchase them at a later date. These securities are retained on the Company's balance sheet and shown within held for trading pledged as collateral. The amount received by the Company is shown within creditors as collateral received for securities sold under agreements to repurchase.

The difference between sale and repurchase price is accrued over the life of the agreements using the effective interest rate method.

**d. Collateral paid for securities borrowed and collateral received for securities loaned**

The Company enters into agreements with counterparties for them to lend to the Company certain securities which are then returned to the lender at a later date. These securities are excluded from the Company's balance sheet and the amount paid by the Company is shown in debtors as collateral paid for securities borrowed.

The Company also enters into agreements to lend certain securities to counterparties, to be returned at a later date. These securities are retained on the Company's balance sheet and shown within held for trading pledged as collateral. The amount received by the Company is shown within creditors as collateral received for securities loaned. The transfer of the securities to counterparties is only reflected on the balance sheet if the risks and rewards of ownership are also transferred.

**(iii) Available-for-sale investments**

Available-for-sale investments are those non-derivative financial assets that are designated as available-for-sale or are not classified in any of the two preceding categories. Available-for-sale investments are initially recognised at fair value, with any transaction costs taken directly to the profit and loss account, and are subsequently held at fair value with unrealised gains or losses being recognised in the statement of total recognised gains and losses.

Available-for-sale investments in equity instruments that do not have a quoted market price in an active market and whose fair value cannot be reliably measured are measured at cost.

## NOMURA INTERNATIONAL PLC

## NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 2011 (CONTINUED)

## 1. ACCOUNTING POLICIES (CONTINUED)

Financial Instruments (continued)**Available-for-sale investments (continued)**

When the investment is disposed of, the cumulative gain or loss previously recognised in the statement of total recognised gains and losses is recognised in the profit and loss under other operating income or other operating expenses. Where the Company holds more than one investment in the same security, they are deemed to be disposed of on a first-in first-out basis. Losses arising from the impairment of such investments are recognised within other operating income or expense, having been removed from the cumulative gain or loss previously recognised in the statement of total recognised gains and losses. Any foreign exchange gains or losses arising on available-for-sale financial investments are recognised in profit and loss.

Interest earned whilst holding available-for-sale investments is reported in interest receivable and similar income using the effective interest rate. Dividends earned whilst holding available-for-sale investments are also recognised in the profit and loss account under interest receivable and similar income.

**(iv) Held-to-maturity investments**

As at the balance sheet date, the Company held no held-to-maturity investments.

**(g) Impairment**

The Company assesses at the balance sheet date whether there is objective evidence that a financial asset or group of financial assets is impaired. A financial asset is considered impaired if, and only if, there is objective evidence of impairment as a result of one or more loss events that occurred after the initial recognition of the asset and prior to the balance sheet date, and that loss event has had an impact on the estimated future cash flows of the financial asset that can be reliably estimated. When estimating the potential impact of an impairment loss on a collateralised financial asset, expected future cash flows, both from the asset and the associated collateral, are assessed.

**(i) Loans and receivables**

For loans and receivables, the amount of impairment loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows discounted at the asset's original effective interest rate. The amount of the loss is included in the profit and loss account. If in a subsequent period the amount of the impairment loss decreases, and the decrease can be related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed in the profit and loss account.

**(ii) Financial assets at cost**

If there is objective evidence that an impairment loss has been incurred on an unquoted equity instrument that is not carried at fair value because its fair value cannot be reliably measured, or on a derivative asset that is linked to and must be settled by the delivery of such an unquoted equity instrument, the amount of the impairment loss is measured as the difference between the carrying amount of the financial asset and the present value of estimated future cash flows discounted at the current market rate of return for a similar financial asset. Such impairment losses shall not be reversed except on realisation.

## NOMURA INTERNATIONAL PLC

## NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 2011 (CONTINUED)

## 1. ACCOUNTING POLICIES (CONTINUED)

**Impairment (continued)****(iii) Available-for-sale investments**

For available-for-sale investments, the Company assesses at each balance sheet date whether there is objective evidence that an investment or group of investments is impaired.

In the case of equity investments classified as available-for-sale, objective evidence would include a significant or prolonged decline in the fair value of the investment below its cost. Where there is evidence of impairment, the cumulative loss – measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that investment previously recognised in the profit and loss account – is removed from equity and recognised in the profit and loss account. Impairment losses on equity instruments are not reversed through the profit and loss account; increases in their fair value after impairment are recognised directly in equity.

In the case of debt instruments classified as available-for-sale, impairment is assessed based on the same criteria as financial assets carried at amortised cost. Interest continues to be accrued at the original effective interest rate on the reduced carrying amount of the asset and is recorded as part of interest receivable and similar income. If, in a subsequent year, the fair value of a debt instrument increases and the increase can be objectively related to an event occurring after the impairment loss was recognised in the profit and loss account, the impairment loss is reversed through the profit and loss account.

**(h) Derecognition**

Transfers of financial assets and liabilities are assessed to determine if assets can be derecognised. The Company derecognises financial assets when significantly all the risks and rewards of the asset are transferred. If significantly all the risks and rewards of the asset are retained, the Company retains the financial assets on its balance sheet with an associated liability for consideration received. If the Company neither transfers nor retains significantly all the risks and rewards of the transferred asset, but retains control over the asset, it recognises the transferred asset and an associated liability measured on a basis that reflects the rights and obligations retained by the Company.

**(i) Offsetting financial instruments**

Financial assets and financial liabilities are presented on a gross basis unless the Company has a current legally enforceable right to set off the financial asset and financial liability and the Company intends to settle the financial asset and financial liability on a net basis.

**(j) Fixed Assets and Depreciation**

Fixed assets are stated at cost, excluding the costs of day-to-day servicing, less accumulated depreciation and accumulated impairment losses. Construction in progress is capitalised on a floor-by-floor basis from the completion date of each floor. The carrying values of tangible fixed assets are reviewed for impairment when events or changes in circumstances indicate the carrying value may not be recoverable.



## NOMURA INTERNATIONAL PLC

## NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 2011 (CONTINUED)

## 1. ACCOUNTING POLICIES (CONTINUED)

**Fixed Assets and Depreciation (continued)**

Depreciation rates are selected based on expected useful economic lives of the assets, taking into account the expected rate of technological developments, market requirements and expected use of the assets. The selected rates are regularly reviewed to ensure they remain appropriate to the Company and its circumstances. Fixed assets are currently depreciated on a straight-line basis in order to write off their cost over their expected useful economic lives as follows:

Long leasehold property	Over the life of the lease
Furniture, equipment and software	Five to ten years
Construction in progress	Not depreciated until completed and transferred to asset categories above

Fixed assets are derecognised upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is recognised in the profit and loss account as an exceptional item.

**(k) Intangible Assets**

Goodwill is the difference between the cost of an acquired entity and the aggregate of the fair value of that entity's identifiable assets and liabilities.

Positive goodwill arising on acquisition is capitalised, classified as an asset on the balance sheet and amortised on a straight line basis over its useful economic life up to a maximum of 20 years. It is reviewed for impairment at the end of the first full financial year following the acquisition and in other periods if events or changes in circumstances indicate that the carrying value may not be recoverable. If an entity is subsequently sold or closed, any goodwill arising on acquisition that has not been amortised through the profit and loss account is taken into account in determining the profit or loss on sale or closure.

All goodwill arising in the financial statements relates to the acquisition of Lehman Brothers businesses and is being amortised on a straight line basis over a twenty year period.

**(l) Fixed Asset Investments**

Investments in subsidiary undertakings, which are outside the scope of FRS 26, are stated at original cost less amounts written off where there has been impairment in value.

**(m) Provisions**

A provision is recognised when the Company has a present obligation (legal or constructive) as a result of a past event, it is probable that a transfer of economic benefits will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation.

**(n) Foreign Currencies**

Transactions in foreign currencies are initially recorded in the functional currency by applying the spot exchange rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are retranslated at the functional currency rate of exchange ruling at the balance sheet date. All differences arising from the application of closing rates of



## NOMURA INTERNATIONAL PLC

## NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 2011 (CONTINUED)

## 1. ACCOUNTING POLICIES (CONTINUED)

**Foreign Currencies (continued)**

exchange, together with exchange gains/losses from trading activities, are taken to the profit and loss account. Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates as at the dates of the initial transactions.

**(o) Taxation**

Current tax assets and liabilities are measured at the amount expected to be recovered from or paid to the taxation authorities, based on tax rates and laws that are enacted or substantively enacted by the balance sheet date.

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events that result in an obligation to pay more tax or a right to pay less tax in the future have occurred at the balance sheet date. This is subject to deferred tax assets only being recognised if it is considered more likely than not that there will be suitable profits from which the future reversal of the underlying timing differences can be deducted. Timing differences are the differences between the Company's taxable profits and its results as stated in the financial statements, which are capable of reversal in one or more subsequent periods.

Deferred tax is measured on a non-discounted basis at the tax rates that are expected to apply in the periods in which the timing differences are expected to reverse based on tax rates and laws that have been enacted or substantively enacted at the balance sheet date.

**(p) Pension Costs**

The Company operates a defined benefit pension plan, which requires contributions to be made to a separately administered fund. The defined benefit pension scheme was closed to further accrual in October 2005.

The cost of providing benefits under the defined benefit plan is determined using the projected unit credit method, which attributes entitlement to benefits at the date the plan closed to the current period to determine the present value of the defined benefit obligation and is based on actuarial advice. Past service costs are recognised in the profit and loss account on a straight-line basis over the vesting period or immediately if the benefits have vested. When a settlement (eliminating all obligations for benefits already accrued) or a curtailment (reducing future obligations as a result of a material reduction in the scheme membership or a reduction in future entitlement) occurs, the obligation and related plan assets are remeasured using actuarial assumptions at the date of the curtailment or settlement and the resultant gain or loss recognised in the profit and loss account during the period in which the settlement or curtailment occurs. Losses are measured at the date that the employer becomes demonstrably committed to the transaction and gains when all parties whose consent is required are irrevocably committed to the transaction.

The interest element of the defined benefit cost represents the change in present value of scheme obligations resulting from the passage of time, and is determined by applying the discount rate to the opening present value of the benefit obligation, taking into account change in the obligation during the year. The expected return on plan assets is based on an assessment made at the beginning of the year of long-term market returns on scheme assets, adjusted for the effect on the fair value of plan assets of contributions received and benefits paid during the year. The difference between the expected return on plan assets and the interest cost is recognised in the profit and loss account as other finance income or expense. Actuarial gains and losses are

## NOMURA INTERNATIONAL PLC

## NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 2011 (CONTINUED)

## 1. ACCOUNTING POLICIES (CONTINUED)

**Pension Costs (continued)**

recognised in full in the statement of total recognised gains and losses in the period in which they occur.

The defined benefit pension asset or liability in the balance sheet comprises the total of the present value of the defined benefit obligation (using a discount rate based on high quality corporate bonds that have been rated at AA or equivalent status and broadly consistent term to the liabilities), less any past service cost not yet recognised and less the fair value of plan assets out of which the obligations are to be settled directly. Fair value is based on market price information and in the case of quoted securities is the current bid price. The value of a net pension benefit asset is restricted to the sum of any unrecognised past service costs and the present value of any amount the Company expects to recover by way of refunds from the plan or reductions in the future contributions.

In accordance with FRS 17, the defined benefit liability is shown on the balance sheet net of deferred tax.

The amendments to FRS 17 require additional disclosures to be made in the statutory accounts, which have been included in note 7.

**(q) Share-based payments**

The ultimate holding company, Nomura Holdings, Inc., operates share-based awards schemes for the purpose of providing incentives and rewards to eligible participants. Such share-based awards are classified as either equity-settled or cash-settled transactions depending on the terms of the award.

The cost of both the equity-settled and cash-settled transactions with employees and Directors is measured by reference to the fair value at the date at which they are granted. The fair value of the stock options as of the grant date is estimated using a Black-Scholes option-pricing model.

The cost of equity-settled transactions is recognised in the profit and loss account, together with a corresponding increase in reserves, representing the contribution received from the ultimate holding company, over the period in which the performance and/or service conditions are fulfilled, ending on the date on which the relevant employees become fully entitled to the award (the 'vesting date'). This period has been determined to be the two year period from grant date to vesting date. The cumulative expense recognised for equity-settled transactions at each balance sheet date until the vesting date reflects the extent to which the vesting period has expired and the Company's best estimate of the number of equity instruments that will ultimately vest. The charge or credit to the profit and loss account for a period represents the movement in the cumulative expense recognised as at the beginning and end of that period.

Cash-settled transactions such as Notional Stock Unit ("NSU") which will be settled in cash are classified as liability awards. These are remeasured to fair value at each balance sheet date, net of estimated forfeitures with the final measurement of cumulative compensation cost equal to the settlement amount. Similar to the equity-settled transactions, compensation cost is recognised in the profit and loss account over the vesting period.

## NOMURA INTERNATIONAL PLC

## NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 2011 (CONTINUED)

## 1. ACCOUNTING POLICIES (CONTINUED)

**(r) Share Capital**

Share capital meeting the definition of an equity instrument under FRS 25 is disclosed within shareholders' funds. An equity instrument is any contract that evidences a residual interest in the assets of an entity after deducting all of its liabilities.

Preference shares, that provide for mandatory redemption by the issuer for a fixed or determinable amount at a fixed or determinable future date, or give the holder the right to require the issuer to redeem the instrument at or after a particular date for a fixed or determinable amount, are financial liabilities. Convertible preference share capital is a compound financial liability. As required by FRS 25, the components of compound financial instruments, that contain both liability and equity elements, are accounted for separately, with the equity component being assigned the residual amount after deducting from the instruments as a whole the amount separately determined as the fair value of the liability component on the date of issue.

At the balance sheet date, the Company had no issued redeemable convertible participating preference share capital.

**(s) Operating Leases**

Rental costs under operating leases are charged to the profit and loss account on a straight-line basis over the period of the lease.

**(t) Cash Flow Statement**

The Company has taken advantage of the exemption under FRS 1 (revised) and has not produced a cash flow statement, since the Company has more than 90% of its voting rights controlled by Nomura Holdings, Inc., in whose publicly available financial statements it is consolidated.

## NOMURA INTERNATIONAL PLC

## NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 2011 (CONTINUED)

## 2. TRADING PROFIT

The whole of the Company's trading profit is derived from broking and dealing in securities, comprising trading and sales in fixed income and equity products and related derivatives, investment banking services, principal, corporate and asset finance and private equity, to which all net assets are attributable.

## a. Segmental Analysis

The trading profit is attributable to the following revenue streams:

	<u>Year ended</u> <u>31 March 2011</u> \$'000	<u>Year ended</u> <u>31 March 2010</u> \$'000
Net fees and commissions <sup>1</sup>	867,025	849,538
Principal transactions <sup>2</sup>	2,610,853	2,360,259
Less: attributable transaction expenses	(317,366)	(474,076)
	<hr/>	
Trading profit	3,160,512	2,735,721

\$3,081,918,000 (2010: \$2,453,875,000) of the trading profit in the year ended 31 March 2011 is attributable to EMEA and \$78,594,000 (2010: \$281,846,000) to offshore markets. Due to the integrated nature of the Company's business, it is not meaningful to provide a geographical split of the Company's total assets.

<sup>1</sup> 'Net fees and commissions' includes gains, losses and fees, net of syndication expenses arising from securities offerings in which the Company acts as an underwriter or agent, and fees earned from providing financial advisory services. Such revenues do not include revenues from secondary trading activities which are included in 'Principal transactions'. Commissions arising from broking securities are also included.

<sup>2</sup> 'Principal transactions' includes realised and unrealised gains and losses from proprietary trading activities, asset finance, customer trading activities and private equity.

## NOMURA INTERNATIONAL PLC

## NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 2011 (CONTINUED)

## 2. TRADING PROFIT (CONTINUED)

## b. Analysis of net fee and commission income

	<u>Year ended</u> <u>31 March 2011</u> \$'000	<u>Year ended</u> <u>31 March 2010</u> \$'000
Financial instruments not at fair value through profit or loss	722,220	650,480
Other fees and commission income	144,805	199,058
	<hr/>	<hr/>
Net fees and commissions	867,025	849,538

Fees and commission income and expenses from financial instruments not at fair value through profit or loss include servicing and lending commitment fees (other than those included in determining the effective interest rate), relating to financial assets and liabilities not carried at fair value through profit or loss.

Other fees and commission income and expenses include amounts arising from securities offerings in which the Company acts as an underwriter or agent, commissions arising from broking securities and fees earned from providing financial advisory services.

## c. Analysis of Principal Transactions by Financial Instrument Type

	<u>Year ended</u> <u>31 March 2011</u> \$'000	<u>Year ended</u> <u>31 March 2010</u> \$'000
Financial instruments held for trading	2,499,827	2,360,259
Financial instruments designated at fair value through profit and loss	111,026	-
	<hr/>	<hr/>
Principal transactions	2,610,853	2,360,259

## 3. OTHER OPERATING LOSS

	<u>Year ended</u> <u>31 March 2011</u> \$'000	<u>Year ended</u> <u>31 March 2010</u> \$'000
Loss from sales of available-for-sale investments	(171)	(321)
	<hr/>	<hr/>
	(171)	(321)

Included in 'Loss from sales of available-for-sale investments' are the amounts transferred from reserves to the profit and loss account on the derecognition of available-for-sale investments.

## NOMURA INTERNATIONAL PLC

## NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 2011 (CONTINUED)

## 4. INTEREST INCOME AND EXPENSE

## Analysis of Total Interest Income and Expense by Financial Instrument Type

	<u>Year ended</u> <u>31 March 2011</u> \$'000	<u>Year ended</u> <u>31 March 2010</u> \$'000
<b>Interest receivable and similar income</b>		
Cash and short-term funds	94,073	215,831
Securities borrowed and reverse repurchase agreements	915,637	549,471
Other	3,475	1,498
	<u>1,013,185</u>	<u>766,800</u>
Financial instruments at fair value through profit and loss	238,020	447,025
	<u>1,251,205</u>	<u>1,213,825</u>
<b>Interest payable and similar charges</b>		
Overdrafts and loans	(363,991)	(190,442)
Securities lent and repurchase agreements	(2,566,971)	(1,727,643)
Commercial paper	(679)	(596)
Other	(37,050)	(85,264)
	<u>(2,968,691)</u>	<u>(2,003,945)</u>

## NOMURA INTERNATIONAL PLC

## NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 2011 (CONTINUED)

## 5. (LOSS)/PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION

(Loss)/profit on ordinary activities before tax for the Company is stated after charging/(crediting):

	<u>Year ended</u> <u>31 March 2011</u> \$'000	<u>Year ended</u> <u>31 March 2010</u> \$'000
Wages, salaries and other personnel costs	1,019,911	1,169,523
Social security costs	118,663	131,485
Pension costs – defined contribution	45,258	38,912
Amortisation and depreciation (note 8 & 9)	85,665	54,481
Auditors' remuneration including expenses		
- audit	1,169	1,199
- services relating to taxation	150	368
- all other services	1,557	75
Operating lease costs		
- buildings	52,163	59,091
- other	3,910	5,063
Interest receivable from Nomura Group undertakings	(299,020)	(230,442)
Interest payable to Nomura Group undertakings	936,310	514,470

In addition to the audit fee shown above, an amount of \$1,078,000 (2010: \$1,175,000) was borne by Nomura Holdings, Inc.

## 6. DEFINED BENEFIT PENSION SCHEME

A full actuarial valuation of the defined benefit pension scheme was undertaken at 31 March 2006 and updated to 31 March 2010 by William M Mercer Limited, a qualified independent actuary. During the current financial year Premier Pensions Management Ltd., a qualified independent actuary, was appointed by the Trustees of the scheme as the new actuary for FY 2010-11, in place of William M Mercer Limited.

During the year ended 31 March 2011, the Company made additional contributions of \$4,393,000 and the fund remained in surplus. The amount that can be recovered through reduced contributions in the future is the present value of the liability expected to arise from future service by current and future scheme members less the present value of future employee contributions. As the plan closed to all future accrual with effect 31 October 2005, there is no future benefit accrual and therefore no surplus is to be recognised in the Company's balance sheet. The expected employer's contribution to the Company's defined benefit pension scheme for year ended 31 March 2012 is \$1,558,000.

Under the projected unit actuarial cost method the current service cost will increase as members approach retirement.

On 8 July 2010, the Minister for Pensions announced the intention to use the Consumer Prices Index ("CPI") rather than the Retail Prices Index ("RPI") as the inflation measure for determining the minimum pension increases to be applied to the statutory index-linked features of the defined benefit pension scheme. The impact of using CPI rather than RPI was a \$10,109k decrease in the benefit obligation which was treated as an actuarial gain and recognised through the statement of total recognised gains and losses ("STRGL").

**NOMURA INTERNATIONAL PLC**
**NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 2011 (CONTINUED)**
**6. DEFINED BENEFIT PENSION SCHEME (CONTINUED)**

The major assumptions used by the actuary to calculate the defined benefit liability are set out below:

	<u>31 March 2011</u>	<u>31 March 2010</u>	<u>31 March 2009</u>
	%	%	%
Rate of increase in pensions in payment	3.60%	3.70%	3.50%
Rate of increase in pensions in deferment	3.60%	3.70%	3.50%
Discount rate applied to scheme liabilities	5.50%	5.65%	7.00%
Inflation assumption	3.00%	3.70%	3.50%

Life expectancy from mortality tables used to determine benefit obligations at:

	<u>31 March 2011</u>	<u>31 March 2010</u>
	Years	Years
Male Member age 65 (current life expectancy)	23.6	23.3
Male Member age 45 (life expectancy at age 65)	26.5	26.3
Female Member age 65 (current life expectancy)	26.4	26.3
Female Member age 45 (life expectancy at age 65)	29.3	29.3

The assets and liabilities of the scheme and the expected long-term rates of return were:

	<u>31 March 2011</u>		<u>31 March 2010</u>		<u>31 March 2009</u>	
	%	\$'000	%	\$'000	%	\$'000
Equities	7.30	35,754	7.60	32,243	7.40	22,329
Bonds	4.60	222,715	4.90	198,420	5.45	161,515
Property	5.80	20,273	6.10	17,362	5.90	15,161
Cash	0.50	858	0.50	-	0.50	782
Market value of assets		279,600		248,025		199,787
Present value of scheme liabilities		(209,726)		(195,490)		(122,125)
Surplus in the scheme		69,874		52,535		77,662
Effect of surplus cap		(69,874)		(52,535)		(77,662)
Recoverable deficit in the scheme		-		-		-
Deferred tax asset		-		-		-
Net pension liability		-		-		-

The expected return on assets does not allow for expenses as these are now paid directly by the Company.

There is no charge to operating loss in relation to the defined benefit pension scheme (2010: \$Nil).



**NOMURA INTERNATIONAL PLC**
**NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 2011 (CONTINUED)**
**6. DEFINED BENEFIT PENSION SCHEME (CONTINUED)**

The amount charged to other finance income:

	<b><u>31 March 2011</u></b>	<b><u>31 March 2010</u></b>
	<b>\$'000</b>	<b>\$'000</b>
Expected return on pension scheme assets	11,231	9,397
Interest on pension scheme liabilities	(11,231)	(9,397)
	<hr/>	<hr/>
Other finance income	-	-

Analysis of movements in deficit during the year:

	<b><u>31 March 2011</u></b>	<b><u>31 March 2010</u></b>
	<b>\$'000</b>	<b>\$'000</b>
Deficit in scheme at beginning of year	-	-
Expected return on pension scheme assets	11,231	9,397
Interest on pension scheme liabilities	(11,231)	(9,397)
Contributions	4,393	4,158
Actuarial (gain)	(4,393)	(4,158)
	<hr/>	<hr/>
Deficit in scheme at end of year	-	-

The amounts recognised in the STRGL for the year are set out below:

	<b><u>31 March 2011</u></b>	<b><u>31 March 2010</u></b>
	<b>\$'000</b>	<b>\$'000</b>
Actual return less expected return on pension scheme assets	5,927	27,637
Experience losses arising on pension scheme liabilities	(1,765)	(4,478)
Changes in assumptions underlying the present value of the pension scheme liabilities	5,623	(56,962)
	<hr/>	<hr/>
Actuarial gain/(loss) recognised in STRGL	9,785	(33,803)
Adjustment due to movement in surplus cap	(14,178)	29,645
	<hr/>	<hr/>
Net loss recognised	(4,393)	(4,158)

The defined benefit pension scheme has no effect on the net assets and reserves of the Company (2010: no effect).

## NOMURA INTERNATIONAL PLC

## NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 2011 (CONTINUED)

## 6. DEFINED BENEFIT PENSION SCHEME (CONTINUED)

Analysis of movements in benefit obligation and plan assets during the year:

	<u>Year ended</u> <u>31 March 2011</u> \$'000	<u>Year ended</u> <u>31 March 2010</u> \$'000
<b>Change in benefit obligations</b>		
Benefit obligations at beginning of year	195,490	122,125
Interest cost	11,231	9,397
Actuarial (gain)/ loss	(3,745)	64,764
Benefits paid	(4,612)	(4,666)
Foreign Currency Exchange gain	11,362	3,870
	<hr/>	<hr/>
Benefit obligations at end of year	209,726	195,490
	<hr/>	<hr/>
	<u>Year ended</u> <u>31 March 2011</u> \$'000	<u>Year ended</u> <u>31 March 2010</u> \$'000
<b>Change in plan assets</b>		
Fair value of plan assets at beginning of year	248,025	199,787
Expected return on plan assets	11,231	9,397
Actuarial gain	5,754	29,133
Employer contributions	4,393	4,158
Benefits paid from plan	(4,613)	(4,666)
Foreign Currency Exchange gain	14,810	10,216
	<hr/>	<hr/>
Fair value of plan assets at end of year	279,600	248,025
	<hr/>	<hr/>

**NOMURA INTERNATIONAL PLC**
**NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 2011 (CONTINUED)**
**6. DEFINED BENEFIT PENSION SCHEME (CONTINUED)**

FRS 17 requires that a history of amounts that were, or would have been, recognised in the STRGL be disclosed as set out below:

	<b><u>31 March 2011</u></b>	
	<b>%</b>	<b>\$'000</b>
Difference between expected and actual return on pension scheme assets	2.12% (a)	5,927
Experience gains and losses on pension scheme liabilities	(0.84%) (b)	(1,765)
Total amount recognised in STRGL	(2.09%) (b)	(4,393)
	<b><u>31 March 2010</u></b>	
	<b>%</b>	<b>\$'000</b>
Difference between expected and actual return on pension scheme assets	11.14% (a)	27,637
Experience gains and losses on pension scheme liabilities	2.29% (b)	4,478
Total amount recognised in STRGL	(2.02%) (b)	(4,158)
	<b><u>31 March 2009</u></b>	
	<b>%</b>	<b>\$'000</b>
Difference between expected and actual return on pension scheme assets	0.66% (a)	1,323
Experience gains and losses on pension scheme liabilities	0.37% (b)	449
Total amount recognised in STRGL	(3.04%) (b)	(3,815)
	<b><u>31 March 2008</u></b>	
	<b>%</b>	<b>\$'000</b>
Difference between expected and actual return on pension scheme assets	6.31% (a)	16,692
Experience gains and losses on pension scheme liabilities	( 0.38%) (b)	(872)
Total amount recognised in STRGL	(0.60%) (b)	(1,382)
	<b><u>31 March 2007</u></b>	
	<b>%</b>	<b>\$'000</b>
Difference between expected and actual return on pension scheme assets	1.50% (a)	2,818
Experience gains and losses on pension scheme liabilities	(1.60%) (b)	(3,688)
Total amount recognised in STRGL	(2.00%) (b)	(4,963)

(a): Percentage based on scheme assets

(b): Percentage based on present value of pension scheme liabilities

## NOMURA INTERNATIONAL PLC

## NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 2011 (CONTINUED)

## 7. TAX ON (LOSS)/PROFIT ON ORDINARY ACTIVITIES

## (a) TAX (CREDIT)/CHARGE

	<u>Year ended</u> <u>31 March 2011</u> \$'000	<u>Year ended</u> <u>31 March 2010</u> \$'000
<u>Current Tax:</u>		
UK corporation tax (credit) at 28% (2010: 28%)	(44,404)	-
Foreign tax suffered	26,098	-
Adjustment in respect of previous periods	-	65,148
	<u>(18,306)</u>	<u>65,148</u>
<u>Deferred Tax</u>		
Deferred taxation (credit) (note 15)	-	-
Tax on ordinary activities	<u>(18,306)</u>	<u>65,148</u>
Current tax movements recognised in the STRGL		
- FRS 17 Defined Benefit Pension	-	-
- Available-for-sale investments	-	-
Deferred tax movements recognised in the STRGL		
- FRS 17 Defined Benefit Pension	-	-
Total tax (credit)/charge for the year	<u>(18,306)</u>	<u>65,148</u>

(b) RECONCILIATION OF CORPORATION TAX  
(CREDIT)/CHARGE

	<u>Year ended</u> <u>31 March 2011</u> \$'000	<u>Year ended</u> <u>31 March 2010</u> \$'000
Profit/(loss) on ordinary activities before tax	<u>(371,075)</u>	<u>226,058</u>
UK Corporation tax (credit)/charge at 28% (2010: 28%)	(103,901)	63,296
Effects of		
Expenses not deductible for tax purposes	(4,247)	77,593
Timing differences		
- Tangible fixed assets	176	2,373
- Share based payments	17,389	2,773
- Deferred Emoluments	(1,063)	-
- Transition adjustment on adoption of FRS 25/26	12,583	13,005
- Pension	(1,339)	(2,823)
Tax under provided in prior years	-	65,148
Unutilised losses for the year carried forward	35,998	-
Unutilised losses for the prior year carried forward	-	-
Higher Tax rates on overseas earnings	26,098	-
Utilisation of tax losses	-	(156,217)
Current corporation tax (credit)/charge for the year	<u>(18,306)</u>	<u>65,148</u>

## NOMURA INTERNATIONAL PLC

## NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 2011 (CONTINUED)

## 8. INTANGIBLE FIXED ASSETS

<u>Cost</u>	<u>Goodwill</u> \$'000
At 1 April 2010	60,351
Additions	-
At 31 March 2011	<u>60,351</u>
<u>Amortisation</u>	
At 1 April 2010	4,437
Charged during year	3,025
At 31 March 2011	<u>7,462</u>
<u>Net book value</u>	
At 31 March 2011	<u>52,889</u>
At 31 March 2010	55,914

All goodwill recognised in the financial statements relates to the acquisition of Lehman Brothers businesses on 13 October 2008. It is being amortised on a straight line basis over a twenty year period.

## NOMURA INTERNATIONAL PLC

## NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 2011 (CONTINUED)

## 9. TANGIBLE FIXED ASSETS

<b><u>Cost</u></b>	<b><u>Construction In Progress</u> \$'000</b>	<b><u>Long Leasehold</u> \$'000</b>	<b><u>Furniture, Equipment, and Software</u> \$'000</b>	<b><u>Total</u> \$'000</b>
At 1 April 2010	108,000	12,355	321,403	441,758
Transfers	(74,670)	-	74,670	-
Additions	-	178	203,316	203,494
Disposals	-	-	(11,079)	(11,079)
At 31 March 2011	33,330	12,533	588,310	634,173
<b><u>Depreciation</u></b>				
At 1 April 2010	-	3,524	204,759	208,283
Charged during year	-	519	82,120	82,639
Disposals	-	-	(769)	(769)
At 31 March 2011	-	4,043	286,110	290,153
<b><u>Net book value</u></b>				
At 31 March 2011	33,330	8,490	302,200	344,020
At 31 March 2010	108,000	8,831	116,644	233,475

## NOMURA INTERNATIONAL PLC

## NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 2011 (CONTINUED)

## 10. FIXED ASSET INVESTMENTS

<u>Cost</u>	<u>Investment in Subsidiary Undertakings</u>
	\$'000
At 1 April 2010	31,479
Additions	2,554
Disposals	(8)
At 31 March 2011	34,025
<u>Provisions</u>	
At 1 April 2010 and 31 March 2011	-
<u>Net book value</u>	
At 31 March 2011	34,025
At 31 March 2010	31,479

On 1 December 2010, the Company sold its wholly owned subsidiary Nomura Phase4 Ventures Limited, together with its subsidiary Nomura Phase4 GP Limited. The disposal did not have a material impact on the results of the Company

The investment in subsidiary undertakings represents the following:

<u>Name of subsidiary</u>	<u>Shares/ voting rights held</u>	<u>Country of incorporation and registration</u>	<u>Principal business</u>
Nomura International Leasing Limited	100%	Ireland	Asset leasing
Nomura Nominees Limited	100%	England	Investment
IBJ Nomura Financial Products (UK) Plc*	100%	England	Dormant
Nomura Investment Advisor LLP	50%	England	Investment adviser
Nomura Investments (AH) Limited	100%	Guernsey	Investment
Nomura Employment Services (Isle of Man) Limited	100%	Isle of Man	Employment services
Opsclear Limited	100%	England	Investment
Nomura Private Equity Investment GP Limited	100%	England	Investment manager
Nomura.com Limited	100%	England	Dormant
Nomura RPS Limited (formerly Nomura I&E Services Limited)	100%	England	Investment adviser
NI&E Services Italy Limited	100%	England	Dormant
Nomura PB Nominee Limited	100%	England	Investment
Tricorn Partners LLP	100%	England	Investment adviser
Nomura Custody Nominees Limited	100%	England	Investment
Nomura PB Beneficial Ownership Markets Limited	100%	England	Investment

\* - currently in members voluntary liquidation

## NOMURA INTERNATIONAL PLC

## NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 2011 (CONTINUED)

## 10. FIXED ASSET INVESTMENTS (CONTINUED)

Through Nomura Investment Advisor LLP, the Company controls the following entity:

<u>Name of subsidiary</u>	<u>Shares/ voting rights held</u>	<u>Country of incorporation and registration</u>	<u>Principal business</u>
Thesan Capital S.L.	100%	Spain	Investment adviser

Through Tricorn Partners LLP, the Company controls the following entity:

<u>Name of subsidiary</u>	<u>Shares/ voting rights held</u>	<u>Country of incorporation and registration</u>	<u>Principal business</u>
Tricorn Corporate Member Limited	100%	England	Philanthropy



## NOMURA INTERNATIONAL PLC

## NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 2011 (CONTINUED)

## 11. FINANCIAL INSTRUMENTS

## Analysis of the Company's financial assets and financial liabilities by FRS 26 classification

	<u>2011</u>	<u>2011</u>	<u>2011</u>	<u>2011</u>	<u>2011</u>	<u>2011</u>
	Available- for-sale investments	Held for trading	Designated at fair value through profit and loss	Loans and receivables	Financial liabilities at amortised cost	Total
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
<b>Financial Assets</b>						
Available-for-sale investments	2,963	-	-	-	-	2,963
Held for trading	-	187,152,144	-	-	-	187,152,144
Designated fair value through profit and loss	-	-	18,756,291	-	-	18,756,291
Collateral paid for securities purchased under agreements to resell	-	-	-	148,713,083	-	148,713,083
Collateral paid for securities borrowed	-	-	-	27,981,431	-	27,981,431
Other debtors	-	-	-	14,647,768	-	14,647,768
Investments - time deposits	-	-	-	2,653,535	-	2,653,535
Cash at bank and in hand	-	-	-	2,559,087	-	2,559,087
<b>Financial Liabilities</b>						
Held for trading	-	(171,271,760)	-	-	-	(171,271,760)
Designated fair value through profit and loss	-	-	(13,014,434)	-	-	(13,014,434)
Collateral received for securities sold under agreements to repurchase	-	-	-	-	(158,710,435)	(158,710,435)
Collateral received for securities loaned	-	-	-	-	(22,420,542)	(22,420,542)
Other creditors	-	-	-	-	(21,436,876)	(21,436,876)
Creditors (amounts falling due after more than one year)	-	-	-	-	(12,767,448)	(12,767,448)
	2,963	15,880,384	5,741,857	196,554,904	(215,335,301)	2,844,807

**NOMURA INTERNATIONAL PLC**
**NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 2011 (CONTINUED)**
**11. FINANCIAL INSTRUMENTS (CONTINUED)**
**Analysis of the Company's financial assets and financial liabilities by FRS 26 classification (continued)**

	<u>2010</u>	<u>2010</u>	<u>2010</u>	<u>2010</u>	<u>2010</u>	<u>2010</u>
	Available- for-sale investments	Held for trading	Designated at fair value through profit and loss	Loans and receivables	Financial liabilities at amortised cost	Total
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
<b>Financial Assets</b>						
Available-for-sale investments	2,837	-	-	-	-	2,837
Held for trading	-	155,748,467	-	-	-	155,748,467
Designated fair value through profit and loss	-	-	6,112,475	-	-	6,112,475
Collateral paid for securities purchased under agreements to resell	-	-	-	119,879,379	-	119,879,379
Collateral paid for securities borrowed	-	-	-	22,430,762	-	22,430,762
Other debtors	-	-	-	11,204,814	-	11,204,814
Investments - time deposits	-	-	-	8,091,397	-	8,091,397
Cash at bank and in hand	-	-	-	1,529,162	-	1,529,162
<b>Financial Liabilities</b>						
Held for trading	-	(149,699,838)	-	-	-	(149,699,838)
Designated fair value through profit and loss	-	-	(6,110,900)	-	-	(6,110,900)
Collateral received for securities sold under agreements to repurchase	-	-	-	-	(110,223,564)	(110,223,564)
Collateral received for securities loaned	-	-	-	-	(15,992,985)	(15,992,985)
Other creditors	-	-	-	-	(35,873,883)	(35,873,883)
Subordinated debt	-	-	-	-	(1,495,861)	(1,495,861)
Creditors (amounts falling due after more than one year)	-	-	-	-	(3,531,050)	(3,531,050)
	2,837	6,048,629	1,575	163,135,514	(167,117,343)	2,071,212

## NOMURA INTERNATIONAL PLC

## NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 2011 (CONTINUED)

## 11. FINANCIAL INSTRUMENTS (CONTINUED)

**Analysis of the Company's financial assets and financial liabilities by FRS 26 classification (continued)**

Included within the loans and receivables above are the following positions with fellow Nomura Group undertakings:

	<b><u>2011</u></b> <b>\$'000</b>	<b><u>2010</u></b> <b>\$'000</b>
<b>Loans and receivables</b>		
Collateral paid for securities purchased under agreements to resell	44,958,859	35,144,806
Collateral paid for securities borrowed	10,880,045	8,311,755
Other debtors	5,757,933	4,112,669
Investments - time deposits	2,600,508	8,091,284
	<hr/> 64,197,345	<hr/> 55,660,514
<b>Financial liabilities at amortised cost</b>		
Collateral received for securities sold under agreements to repurchase	(64,582,459)	(35,460,026)
Collateral received for securities loaned	(7,556,448)	(5,085,339)
Other creditors	(9,166,003)	(27,681,668)
Creditors (amounts falling due after more than one year)	(12,444,847)	(3,531,050)
Subordinated debt	-	(1,495,861)
	<hr/> (93,749,757)	<hr/> (73,253,944)

**Analysis of the Company's financial assets and financial liabilities by product type**

The following table analyses the Company's available-for-sale investments, held for trading and designated fair value through profit and loss financial assets and liabilities by product type:

	<b><u>2011</u></b> <b>\$'000</b>	<b><u>2010</u></b> <b>\$'000</b>
<b>Financial assets</b>		
Equity securities	10,503,311	6,385,795
Debt securities	40,838,912	31,200,267
Derivatives	135,812,884	118,165,242
Financial Instruments designated at fair value through profit and loss	18,756,291	6,112,475
	<hr/> 205,911,398	<hr/> 161,863,779
<b>Financial liabilities</b>		
Equity securities	(11,346,045)	(4,662,077)
Debt securities	(23,406,317)	(25,726,559)
Derivatives	(136,519,398)	(119,311,202)
Financial Instruments designated at fair value through profit and loss	(13,014,434)	(6,110,900)
	<hr/> (184,286,194)	<hr/> (155,810,738)

## NOMURA INTERNATIONAL PLC

## NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 2011 (CONTINUED)

## 11. FINANCIAL INSTRUMENTS (CONTINUED)

**Analysis of the Company's financial assets and financial liabilities by product type (continued)**

Included within the financial assets and financial liabilities above are the following positions with fellow Nomura Group undertakings:

	<b><u>2011</u></b> <b><u>\$'000</u></b>	<b><u>2010</u></b> <b><u>\$'000</u></b>
<b>Financial assets</b>		
Equity securities	2,541,934	519,363
Debt securities	400,522	207,347
Derivatives	81,706,738	68,870,083
	<hr/> 84,649,194	<hr/> 69,596,793
<b>Financial liabilities</b>		
Equity securities	(782,549)	(7,476)
Debt securities	(42)	(262,278)
Derivatives	(84,858,319)	(73,197,063)
	<hr/> (85,640,910)	<hr/> (73,466,817)

**Available-for-sale investments**

Available-for-sale investments include unquoted equity instruments which are measured at cost because their fair value cannot be measured reliably. As at 31 March 2011, such unquoted equity instruments measured at cost comprised of investments in other Nomura entities and market bodies which the Company is required to hold for strategic purposes. The value of such investments measured at cost held at the balance sheet date amounted to \$1,825,516 (2010: \$1,825,516).

**Financial assets and liabilities designated at fair value through profit or loss**

Refer to Note 1(f) (i) (b) for details of instruments on which fair value option applied:

There is no material difference between the carrying amount and the amount contractually required to be paid at maturity to holders of financial liabilities designated at fair value through profit or loss.

## NOMURA INTERNATIONAL PLC

## NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 2011 (CONTINUED)

## 12. DERECOGNISED AND COLLATERALISED TRANSACTIONS

## Transfers of financial assets, including pledges of collateral

In the ordinary course of business, the Company enters into transactions resulting in the transfer of financial assets to third parties which may not result in the full derecognition of the assets under FRS 26.

The following table shows the carrying amount of financial assets sold or otherwise transferred which do not qualify for derecognition and continue to be recognised on the balance sheet, together with their associated financial liabilities:

	<b><u>2011</u></b> <b><u>Financial</u></b> <b><u>assets</u></b> <b><u>\$'000</u></b>	<b><u>2011</u></b> <b><u>Financial</u></b> <b><u>liabilities</u></b> <b><u>\$'000</u></b>	<b><u>2011</u></b> <b><u>Difference</u></b>  <b><u>\$'000</u></b>
Collateral received for securities sold under agreements to repurchase	29,056,059	(26,102,310)	2,953,749
Collateral received for securities loaned	3,835,275	(3,207,986)	627,289
Other	1,466,036	(1,466,036)	-
	<b>34,357,370</b>	<b>(30,776,332)</b>	<b>3,581,038</b>
	<b><u>2010</u></b> <b><u>Financial</u></b> <b><u>assets</u></b> <b><u>\$'000</u></b>	<b><u>2010</u></b> <b><u>Financial</u></b> <b><u>liabilities</u></b> <b><u>\$'000</u></b>	<b><u>2010</u></b> <b><u>Difference</u></b>  <b><u>\$'000</u></b>
Collateral received for securities sold under agreements to repurchase	24,490,869	(24,036,021)	454,848
Collateral received for securities loaned	1,530,979	(1,134,786)	396,193
Other	921,629	(921,629)	-
	<b>26,943,477</b>	<b>(26,092,436)</b>	<b>851,041</b>

Financial asset transfers which do not result in derecognition predominantly result from secured financing transactions such as repurchase agreements or securities lending transactions. Under these types of transactions, the Company retains substantially all the risks and rewards associated with the transferred assets including market risk, issuer risk, credit risk and settlement risk. Effectively, these assets are pledged as security for borrowings, represented by the associated financial liabilities recognised. Financial assets may also be transferred, but not derecognised, as the risks and rewards associated with those assets continue to be retained by the Company through derivatives or similar instruments. In such cases, the financial asset continues to be recognised on balance sheet with an associated liability representing the cash received on the transfer as a secured borrowing.

The transactions above are conducted under standard terms used by financial market participants as well as requirements determined by exchanges where the Company acts as intermediary. These transactions are conducted with counterparties subject to the Company's normal risk control processes. The counterparties have the right to resell or repledge the transferred financial assets under standard market agreements.

## NOMURA INTERNATIONAL PLC

## NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 2011 (CONTINUED)

## 12. DERECOGNISED AND COLLATERALISED TRANSACTIONS (CONTINUED)

**Continuing involvement**

In addition to the financial assets transferred but not derecognised and retained in their entirety on the Company's balance sheet outlined above, there are also a number of transactions in which the Company neither retains nor transfers substantially all the risks and rewards of the financial asset. As the Company retains control over those assets, it is considered to have a continuing involvement with those financial assets for accounting purposes.

Financial assets transfers which result in continuing involvement result from the partial retention of the risks and rewards associated with those assets by the Company through derivatives or similar instruments. In such cases, the financial asset continues to be recognised on balance sheet at the level of the Company's continuing involvement with a corresponding liability.

The following table shows the carrying amount of financial assets sold or otherwise transferred in which the Company has continuing involvement, together with the level of the Company's associated financial liabilities and its net economic exposure, representing the fair value of the associated derivatives or similar instruments:

<u>2011</u> <u>Total carrying value of</u> <u>financial assets with</u> <u>continuing involvement</u> \$'000	<u>2011</u> <u>Total carrying value of</u> <u>associated liabilities</u> \$'000	<u>2011</u> <u>Net economic</u> <u>exposure</u> \$'000
4,264,495	(4,273,752)	9,257
<u>2010</u> <u>Total carrying value of</u> <u>financial assets with</u> <u>continuing involvement</u> \$'000	<u>2010</u> <u>Total carrying value of</u> <u>associated liabilities</u> \$'000	<u>2010</u> <u>Net economic</u> <u>exposure</u> \$'000
1,207,460	(1,215,315)	7,855

**Financial assets accepted as collateral**

Financial assets are accepted as collateral as part of reverse repurchases arrangements or securities borrowing transactions which the Company is permitted to sell or repledged under standard market documentation.

The fair value of financial assets accepted as collateral that the Company is permitted to sell or repledge in the absence of default is \$206.8 billion (2010: \$158.3 billion). Of this amount, \$170.1 billion (2010: \$133.9 billion) has been sold or repledged to comply with commitments under short sale transactions or in connection with financing activities. Included within these balances are \$39.9 billion (2010: \$19.9 billion) of balances due to fellow Nomura Group undertakings. The corresponding obligation to return securities received which have been sold or repledged is \$5.3 billion (2010: \$2.2 billion).

**NOMURA INTERNATIONAL PLC**
**NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 2011 (CONTINUED)**
**13. OTHER DEBTORS**

	<u>2011</u> \$'000	<u>2010</u> \$'000
Trade debtors	3,482,951	4,440,733
Broker balances	10,522,619	6,183,499
Taxation recoverable	43,050	5,862
Accrued interest and dividends receivable	437,421	383,493
Prepayments and accrued income	161,727	191,227
	<hr/> 14,647,768	<hr/> 11,204,814

Included within debtor balances above are the following balances due from fellow Nomura Group undertakings:

	<u>2011</u> \$'000	<u>2010</u> \$'000
Trade debtors	805,732	1,270,039
Broker balances	4,828,002	2,728,051
Accrued interest and dividends receivable	13,910	15,285
Prepayments and accrued income	110,289	99,294
	<hr/> 5,757,933	<hr/> 4,112,669

Refer to note 20 for an aged analysis of Other Debtors which are past due but not impaired.

**NOMURA INTERNATIONAL PLC**
**NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 2011 (CONTINUED)**
**14. OTHER CREDITORS**

	<u>2011</u> \$'000	<u>2010</u> \$'000
Loans and overdrafts	7,599,674	25,110,830
Trade creditors	4,012,645	2,891,817
Commercial paper issued	-	444,560
Broker balances	8,580,672	6,114,869
Taxation Payable	26,098	-
Other tax and social security payable	55,850	30,164
Accrued interest and dividends payable	415,843	302,798
Accruals and deferred income	746,094	978,845
	<u>21,436,876</u>	<u>35,873,883</u>

Included within creditor balances above are the following balances due to fellow Nomura Group undertakings:

	<u>2011</u> \$'000	<u>2010</u> \$'000
Loans and overdrafts	7,467,522	24,428,552
Trade creditors	479,001	603,203
Broker balances	1,133,998	2,592,691
Accrued interest and dividends payable	77,315	50,378
Accruals and deferred income	8,167	6,844
	<u>9,166,003</u>	<u>27,681,668</u>



## NOMURA INTERNATIONAL PLC

## NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 2011 (CONTINUED)

## 15. DEFERRED TAXATION

	<u>2011</u> \$'000	<u>2010</u> \$'000
Tangible fixed assets	11,357	27,000
FRS 26 transition liabilities	(57,286)	(74,275)
Other short-term timing differences	35,523	25,915
Unutilised tax losses	486,437	468,472
Deferred tax not provided	(476,031)	(447,112)
	-	-

Deferred taxation has been recognised at 26% (2010: 28%). The Company has unutilised tax losses arising of \$1,870,911,000 (2010: \$1,684,829,000) that are available for offset against future taxable profits. A deferred tax asset of \$476,031,000 (2010: \$447,112,000) has not been recognised in respect of these losses due to uncertainty surrounding the Company's future profitability.

On 23 March 2011 as part of the 2011 Budget, the UK government has announced its intention to legislate to reduce the main rate of corporation tax to 26% with effect from 1 April 2011 and further by 1% per annum falling to 23% with effect from 1 April 2014. The reduction to 26% was subsequently enacted prior to 31 March 2011 under the provisions of the Provisional Collection of Taxes Act 1968 and the effect of this reduction is therefore reflected in the above calculation of the deferred tax liability. The directors estimate that the effect of these changes will be to reduce the Company's unrecognised deferred tax asset to \$421,105,000.

Provision for deferred tax comprises:	<u>2011</u> \$'000	<u>2010</u> \$'000
Timing differences	(10,405)	(21,360)
Losses	486,437	468,472
Deferred tax not provided	(476,032)	(447,112)
Total provision for deferred tax	-	-

## NOMURA INTERNATIONAL PLC

## NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 2011 (CONTINUED)

## 16. CREDITORS FALLING DUE AFTER MORE THAN ONE YEAR

	<u>2011</u> \$'000	<u>2010</u> \$'000
Collateral received for securities sold under agreements to repurchase	322,601	-
Loans and overdrafts	5,126,021	-
Subordinated debt	7,318,826	3,531,050
	<u>12,767,448</u>	<u>3,531,050</u>

Included within creditor balances above are \$12,444,847,000 (2010: \$3,531,050,000) of balances due to fellow Nomura Group undertakings.

**Subordinated debt agreements**

The amounts subject to Subordinated loan agreements are wholly repayable as shown below:

	<u>Repayment date</u>	<u>2011</u> \$'000	<u>2010</u> \$'000
<b>Short Term</b>			
Nomura Europe Holdings plc	13 April 2010	-	424,788
Nomura Europe Holdings plc	02 July 2010	-	84,958
Nomura Europe Holdings plc	30 July 2010	-	227,565
Nomura Europe Holdings plc	10 August 2010	-	379,275
Nomura Europe Holdings plc	23 August 2010	-	379,275
		<u>-</u>	<u>1,495,861</u>
<b>Long Term</b>			
Nomura Europe Holdings plc	15 April 2013	500,000	379,275
Nomura Europe Holdings plc	22 July 2011	-	151,710
Nomura Europe Holdings plc	11 August 2011	-	379,275
Nomura Europe Holdings plc	29 June 2012	-	322,384
Nomura Europe Holdings plc	23 April 2013	600,000	-
Nomura Europe Holdings plc	02 July 2014	-	203,291
Nomura Europe Holdings plc	27 March 2015	-	151,710
Nomura Europe Holdings plc	22 April 2015	1,500,000	-
Nomura Europe Holdings plc	15 May 2015	600,000	-
Nomura Europe Finance NV	15 April 2013	-	45,513
Nomura Europe Holdings plc	26 June 2015	-	236,668
Nomura Europe Holdings plc	18 April 2016	-	1,517,100
Nomura Europe Holdings plc	21 June 2016	-	144,124
Nomura Europe Holdings plc	Perpetual	1,568,826	-
Nomura Europe Holdings plc	24 April 2017	2,550,000	-
		<u>7,318,826</u>	<u>3,531,050</u>

The legal nature of the subordinated loans differs from that usually associated with debt. In a winding up of the Company no amount will be paid in respect of the subordinated debt until all other creditors have been paid in full.

The interest rates on the subordinated loans are based on local inter bank borrowing rates and include a margin to reflect the subordination. Rates are generally fixed quarterly.

**NOMURA INTERNATIONAL PLC**
**NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 2011 (CONTINUED)**
**16. CREDITORS FALLING DUE AFTER MORE THAN ONE YEAR (CONTINUED)**

The rates of interest applicable to the loans with maturities greater than five years are as follows:

Nomura Europe Holdings plc	18 April 2017	LIBOR + 2.21%
----------------------------	---------------	---------------

**17. PROVISIONS FOR LIABILITIES AND CHARGES**

	<u>2011</u> \$'000	<u>2010</u> \$'000
At 1 April	18,964	45,816
Used during the year	(18,964)	(27,611)
Provided during the year		
- Restructuring	-	759
	<hr/>	<hr/>
At 31 March	-	18,964

The Directors have made provisions which represent their best estimates of the Company's present obligations that have arisen in relation to the losses it expects to incur on restructuring costs and contracts.

**18. SHARE CAPITAL**

Following the change in functional currency the Company redenominated its share capital from Sterling to US Dollar.

<u>2011</u>	<u>Number</u> <u>'000</u>	<u>Fully paid</u> <u>consideration</u> \$'000
US Dollar Ordinary shares of \$1 each	5,349,132	5,349,132
		<hr/>
		5,349,132
		<hr/>
<u>2010</u>	<u>Number</u> <u>'000</u>	<u>Fully paid</u> <u>consideration</u> \$'000
Sterling Ordinary shares of £1 each	2,362,602	3,543,903
Yen Ordinary shares of ¥ 250 each	238,265	655,229
		<hr/>
		4,199,132
		<hr/>

The Company issued \$1,150,000,000 Ordinary shares of \$1 each for consideration of \$1,150,000,000 during the financial year.

## NOMURA INTERNATIONAL PLC

## NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 2011 (CONTINUED)

## 19. RESERVES

	<u>Capital redempti on reserve</u>	<u>Share- based payment expense reserve</u>	<u>Available- for-sale reserve</u>	<u>Profit and loss account</u>	<u>Other Reserve</u>	<u>Redenom ination Reserve</u>
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
At 1 April 2010	184,499	170,522	7,797	(2,114,418)	(74,416)	-
Transfer from Other reserve on redenomination of share capital					(25,921)	25,921
Retained profit for the year				(352,769)		
Actuarial loss on pension scheme				(4,393)		
Share-based payment expense for the year		109,395				
Gain on available- for-sale investments			221			
Realised gains on available-for-sale investments reclassified to the profit and loss account on disposal			171			
At 31 March 2011	184,499	279,917	8,189	(2,471,580)	(100,337)	25,921

Effective on 1 April 2010 the Company redenominated its issued share capital from Pound Sterling to USD by means of a shareholders resolution. The redenomination was effected at the Pound Sterling: USD spot rate of exchange on 22 March 2010 of £1: \$1.5084 and JPY: USD spot rate of exchange on 22 March 2010 of \$1: ¥90.075 and this is the rate at which the issued share capital is recorded in the Balance Sheet. Other reserves includes the difference arising as a result of translating share capital at the rate on the date of redenomination which was 22 March 2010 instead of the rate at the balance sheet date upon the change in functional currency.

## NOMURA INTERNATIONAL PLC

## NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 2011 (CONTINUED)

## 20. FINANCIAL RISK MANAGEMENT

The Company's activities involve both the assumption and transfer of certain risks which the Company must manage. The most important types of risk are market risk, credit risk (including counterparty credit risk), liquidity risk and cash flow interest rate risk. Market risk includes currency risk, price risk and fair value interest rate risk.

**The Role of Financial Instruments**

The Company holds or issues financial instruments for two main purposes:

- *Trading Activities* - to facilitate the needs of its client base and for trading purposes on its own account
- *Financing Activities* - to finance its operations and to manage the interest rate and currency risk arising from its financing activities

*Trading Activities*

Trading includes both customer-orientated activities and positions that are taken for the Company's own account. These two activities are managed together.

To meet the expected needs of its client base the Company maintains access to market liquidity, both by engaging in two way business with other market makers and by carrying an inventory of cash and derivatives products. The Company also takes its own positions in the interest rate, credit, equity and foreign exchange markets based on expectations of future client demand and its own views on the future direction of markets.

Within its trading activities, the Company employs standard market terms and conditions.

The financial instruments listed below are actively used by the Company. They are used both to facilitate customer business, for own account trading as well as to manage risk. In the ordinary course of business these products are valued on a mark to market basis, with the resulting income being recorded in trading profits.

Cash Products	Government bonds, corporate bonds, asset backed bonds, convertible bonds and equities.
Currency and Commodity Derivatives	Forward FX contracts, currency swaps, currency options, commodity forwards, commodity swaps and commodity options.
Interest Rate Derivatives	Interest rate swaps, forward rate agreements, forwards, options and combinations of these products.
Equity Derivatives	Single stock, equity, index and variance swaps, options, warrants and combinations of these products.
Credit Derivatives	Asset swaps, credit default swaps, credit options, credit baskets, credit linked notes, synthetic CDO tranches, CDO squared tranches and combinations of these.

The interest rate, credit, equity and foreign exchange risks that arise from activities in these products are managed through the Company's financial risk management objectives and policies, which are described in more detail in the next section.

## NOMURA INTERNATIONAL PLC

## NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 2011 (CONTINUED)

## 20. FINANCIAL RISK MANAGEMENT (CONTINUED)

**The Role of Financial Instruments (continued)***Financing Activities*

The responsibility for both financing the operations and managing any resulting interest rate and foreign exchange risk lies with the Treasury function. The Treasury function reports to the Chief Financial Officer (CFO) and is fully independent of the trading activities. Working as part of the Global Treasury function, its primary responsibility is to pro-actively manage the liquidity and financing needs of the Company via a diversified financing programme, supported by a comprehensive and tested contingency plan. The Treasury function is not authorised to take positions for its own account and it is not judged on the basis of profit.

The distribution of sources of funding and their maturity profile are actively managed in order to ensure access to funds and to avoid a concentration of funding at any one time or from any one source. The main funding sources used by the Treasury function include capital, bank borrowings, intercompany borrowings, long term debt, and commercial paper, collateralised financing such as sale and repurchase agreements and committed credit facilities.

**Risk Management Structure**

The Board of Directors is ultimately responsible for identifying and controlling risks through its overall risk management approach and approval of risk strategies and principles. It is advised by the Board Risk Committee of its immediate parent, NEHS. Risk reporting and control is undertaken by the following departments and committees within the Company:

*Capital Allocation*

Regional business line requests for capital usage limits are proposed to and approved by the Asset and Liability Committee ("ALCO") as part of the global budgeting and capital allocation process. The ALCO is a Group Committee and sub-committee of the Global Integrated Risk Management Committee.

*Treasury Department*

The Treasury Department monitors compliance with the Company's liquidity, currency and cash flow policies, including that described under Financing Activities above.

*Corporate Risk Management Department*

The Corporate Risk Management department monitors and reports compliance with internally set market risk limits and is completely independent of the business areas.

*Investment Evaluation and Credit Department*

The Investment Evaluation and Credit department monitors and reports compliance with internally set credit limits and is completely independent of the business areas.

*Finance Department*

The Finance Department monitors compliance with internally and externally set regulatory limits and guidelines.

*Risks and Controls Department*

The Risks and Controls Department monitors, evaluates, conducts forensic investigations on operational risk issues and the internal control framework and reports on these to both the Audit Committee and the Executive Committee. The Risks and Controls department is completely independent and separate from the Internal Audit function.

## NOMURA INTERNATIONAL PLC

## NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 2011 (CONTINUED)

## 20. FINANCIAL RISK MANAGEMENT (CONTINUED)

**Risk Management Structure (continued)***Risk Management Committee*

The Risk Management Committee considers and monitors the operational and market risk exposures. On behalf of the Nomura Europe Strategic Management Committee it is also responsible for considering implementation issues arising from new business to ensure a controlled and structured process.

*Internal Audit*

The Internal Audit Department is an independent function with independent reporting lines to the Chairman of the Audit Committee of the Company's immediate parent, Global Audit and CEO of Nomura's European businesses. Internal audit performs a comprehensive and independent review of systems and processes on a periodic basis.

Risk reporting and control is administered via the Management Information System which provides daily financial indicators including profit and loss, Value-at-Risk, Nomura Capital Allocation Target, inventory, regulatory capital, unsecured funding and all related limits. Monitoring is applied at all levels in the business hierarchy, specifically trading strategy, trading desk, division and company wide.

**Market Risk**

Market risk is the risk that the fair value or future cash flows of financial instruments will fluctuate due to changes in market variables such as interest rates, foreign exchange rates, equity prices and other parameters. The Company classifies exposures into either trading or non-trading portfolios. Trading portfolios are exposed to market risk and managed and monitored daily based on a Value-at-Risk methodology which takes into account the variation and the interdependency between market variables. Non-trading positions are managed and monitored using other sensitivity analysis.

**A. Market Risk – Trading (including financial assets and financial liabilities designated at fair value through profit and loss)**

Within the Company, there is a formal process for the allocation and management of Economic Capital ("NCAT") which is facilitated through the capital allocation agenda discussed by the Capital Allocation Committee. The Executive Committee is chaired by the President and Chief Executive Officer of the Company. Day to day responsibility for the NCAT calculation and the setting and monitoring of risk limits, within the risk control framework, rests with the independent Risk Management department, the head of which reports to the Chief Risk Officer of the Company and the Global Head of Risk Management.

NCAT is the potential economic loss over a one-year horizon given a confidence interval of 99.95%. NCAT captures market, liquidity, credit, event, counterparty, loan and private equity risk. NCAT is an effective tool for performance evaluation and capital allocation, but not for capital adequacy. In order to ensure capital adequacy, financial soundness is assessed under stressed conditions, i.e. worst-case risk factor moves. Stress testing is undertaken quarterly on the basis of historical scenario analysis.

The Company uses the statistical technique known as Value-at-Risk (VaR) as one of the tools used to measure, monitor and review the market risk exposures of its trading portfolios. The Risk Management Department calculates VaR numbers daily for all relevant businesses and these figures are included in daily reporting to senior management.

## NOMURA INTERNATIONAL PLC

## NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 2011 (CONTINUED)

## 20. FINANCIAL RISK MANAGEMENT (CONTINUED)

## Market Risk (continued)

## A. Market Risk – Trading (continued)

The table below illustrates, by major risk category, the VaR during the financial years ended 31 March 2011 and 31 March 2010. It shows the highest, lowest and average VaR during the financial year:

	<u>Average</u> <u>2011</u> \$'000	<u>High</u> <u>2011</u> \$'000	<u>Low</u> <u>2011</u> \$'000	<u>Average</u> <u>2010</u> \$'000	<u>High</u> <u>2010</u> \$'000	<u>Low</u> <u>2010</u> \$'000
Equity and Equity derivatives	13,882	21,872	6,865	16,605	38,085	6,226
Bonds, Interest rate and						
Credit derivatives	18,628	23,477	15,463	15,702	21,875	11,685
Foreign exchange	12,036	23,311	6,395	10,680	17,483	5,140
Commodities	86	512	-	-	-	-
Total VAR *	26,170	45,108	15,308	24,161	57,624	14,510

\* The total VAR figure shown for the Company as a whole is less than the arithmetic sum of the individual risk categories due to the effects of diversification

*VaR methodology, assumptions and limitations*

VaR is an estimate of potential losses on a portfolio of traded assets at a specified level of confidence over a specified time horizon. The Company calculates VaR to above a 99% level of confidence over a one-day horizon meaning that on average we would expect to observe daily losses in excess of VaR less than 1% of the time.

VaR is calculated using a variance-covariance (VCV) model and includes risk factors relating to equity prices, interest rates, foreign exchange rates and credit spreads. The VCV method relies on the assumption that risk factors are always jointly normally distributed and that the change in portfolio value is linearly dependent on all risk factor returns. The VaR model requires two years of historical data for each risk factor and volatilities and correlations are calculated from this data using the Exponentially Weighted Moving Average (EWMA) method.

The benefit of VaR is the ability to probability weight, as well as quantify, potential losses across a range of different risk factors, taking into account risk reduction due to portfolio diversification and hedging activities. However, VaR does have a number of limitations, including:

- Historical data may not provide a good indication of future market events, particularly those which are extreme in nature.
- The use of a one-day holding period assumes that all positions can be liquidated or hedged in one day. This may not fully reflect the market risk arising in times of severe market illiquidity.
- The model provides no indication of the potential magnitude of losses that exceed the 99% confidence level.

These limitations are well understood and are the reason why VaR is just one of a number of different approaches used to measure and monitor market risks across the Company's trading portfolios. Other approaches in use include sensitivity/scenario analysis and stress testing.



## NOMURA INTERNATIONAL PLC

## NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 2011 (CONTINUED)

## 20. FINANCIAL RISK MANAGEMENT (CONTINUED)

**Market Risk (continued)****A. Market Risk – Trading (continued)**

In practice, the actual trading results will differ from the VaR calculation and, in particular, the calculation does not provide a meaningful indication of profits and losses in stressed market conditions. The effectiveness of VaR can be assessed by a comparison of actual daily trading gains/losses with the estimated VaR, a process known as back testing.

*Non-VaR methodology and assumptions*

Some of the Company's private equity assets are not included within the VaR calculations shown above. The most material of these assets is the exposure to Nomura Investments (AH) Limited. A sensitivity analysis has been performed on this asset to ascertain the impact of a change in the housing market on its value.

The analysis was undertaken by stressing the output of the valuation model using assumptions of reasonable possible market moves at this time. The current discounted cash flow (DCF) model already establishes a prudent valuation basis by incorporating an immediate house price reduction of -10% as well as a recessionary event lasting 3 years from the beginning of January 2012. In addition, a 30% discount is then applied to the overall equity valuation derived from the DCF model.

The impact of a +5% increase in the equity value derived from the model was a \$51,096,302 (2010: \$48,701,640) increase in value, whereas a -10% reduction led to a \$102,192,604 (2010: \$97,478,142) decline.

**B. Market Risk – Non-Trading***Interest rate risk*

Interest rate risk arises from the possibility that changes in interest rates will affect future cash flows or the fair values of financial instruments. The Board has established limits on the interest rate gaps for stipulated periods. Positions are monitored on a daily basis and hedging strategies are used to ensure positions are maintained within the established limits.

*Currency risk*

Currency risk is the risk that the value of a financial instrument will fluctuate due to changes in foreign exchange rates. During the course of the Treasury department's financing activities there is often a need to swap surplus flows in one currency into another currency; a process achieved using currency swap transactions. The Company is exposed to currency risk in respect of certain foreign currency denominated loans. This exposure is managed on a portfolio basis. The Board has set limits on positions by currency. Positions are monitored on a daily basis and hedging strategies are used to ensure positions are maintained within established limits. Hedge accounting is not applied.

In the cases of both interest rate and currency risk the Company does not believe, after taking account of the portfolio management and hedging strategies in place, that there is a material exposure to non-trading market risk. On this basis no sensitivity analysis is presented.

## NOMURA INTERNATIONAL PLC

## NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 2011 (CONTINUED)

## 20. FINANCIAL RISK MANAGEMENT (CONTINUED)

**Credit Risk*****Credit Risk Management***

Credit risk refers to the potential loss in the value of a transaction because of a counterparty or issuer failing to perform its contractual commitment. This type of risk is reduced through diversification, effective credit analysis of counterparties, enforcement of credit limits by country and by counterparty, management of credit exposure through netting arrangements, and the maintenance of adequate collateral to secure the commitments of counterparties. Credit derivatives are also used to reduce exposure or to hedge credit risk with respect to issuers.

The Company's Investment Evaluation and Credit Department (IEC) is responsible for managing credit risks to which the Company is exposed.

Principal investment decisions are taken by senior management under advice from the credit function. The Company's Investment Evaluation and Credit Department undertakes due diligence for potential principal investments, current principal investments and underwriting positions that are being considered.

Counterparty exposure is managed through a process of limit setting and exception reporting with credit policy setting the maximum exposure and tenor based on internal credit rating. The Company uses a scale of internal ratings that mirror the credit-rating agencies' rating scales. Changes to credit policy need to be approved by the board, as do all credit actions for the month. Credit Policy is set at a Global level for the Nomura Group.

Derivative exposure is calculated using a statistical methodology and trades are booked against credit lines. Credit derivatives exposure is calculated taking into account the credit quality of the underlying issue and the counterparty. The Company trades using market convention documentation and, where appropriate, credit enhancements will be added to the documentation.

As described above, the Company enters into netting arrangements to mitigate its exposure to credit loss. The impact of offsetting financial assets and financial liabilities which are subject to netting agreements is not reflected in the balance sheet.

***Credit Risk Exposure***

The Company's maximum exposure to credit risk at the balance sheet date is disclosed below, based on the carrying amount of the financial assets the Company believes is subject to credit risk, without taking account of any collateral held or any other credit enhancements. Certain off balance sheet instruments which expose the Company to a risk of loss due to default by the parties underlying these contracts are also disclosed.

## NOMURA INTERNATIONAL PLC

## NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 2011 (CONTINUED)

## 20. FINANCIAL RISK MANAGEMENT (CONTINUED)

## Credit Risk (continued)

## Credit Risk Exposure (continued)

	<u>Maximum Exposure to Credit Risk 2011 \$m</u>	<u>Maximum Exposure to Credit Risk 2010 \$m</u>
Available-for-sale debt investments	3	3
Financial assets held for trading	187,152	155,748
Financial assets designated at fair value through profit and loss	18,756	6,113
Collateral paid for securities purchased under agreements to resell	148,713	119,879
Collateral paid for securities borrowed	27,981	22,431
Other debtors	14,648	11,205
Investments – time deposits	2,654	8,091
Cash at bank and in hand	2,559	1,529
	<u>402,466</u>	<u>324,999</u>
Commitments to extend credit	1,588	1,223
Other commitments	10	147
	<u>1,598</u>	<u>1,370</u>
Total exposure to credit risk	<u>404,064</u>	<u>326,369</u>

Other credit enhancements include netting agreements which provide protection to reduce the risks of counterparty default and, in some cases offset the Company's exposure with the same counterparty, which provides a more meaningful presentation of balance sheet credit exposure. Also included in this balance are credit derivatives and other financial guarantee products which are used to hedge the Company's exposure to credit risk.

The credit quality of financial assets and off balance sheet commitments which are subject to credit risk, that are neither past due nor impaired, is summarised below. The credit ratings are determined by the Company's internally determined public rating agency equivalents.

## NOMURA INTERNATIONAL PLC

## NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 2011 (CONTINUED)

## 20. FINANCIAL RISK MANAGEMENT (CONTINUED)

## Credit Risk (continued)

## Credit Risk Exposure (continued)

	<u>Maximum Exposure</u> <u>to Credit Risk</u> <u>2011</u> \$m	<u>Maximum Exposure</u> <u>to Credit Risk</u> <u>2010</u> \$m
<b>Credit Rating</b>		
AAA	29,006	32,534
AA	49,047	41,231
A	98,956	83,660
BBB	166,909	119,720
Non-Investment grade	44,426	10,910
Unrated	14,122	36,944
<b>Total exposure to credit risk by credit rating</b>	<b>402,466</b>	<b>324,999</b>

The unrated balance represents the pool of counterparties which individually do not generate material credit risk for the Company and which do not require rating under the Company's credit management policies. This pool is highly diversified, subject to limits, and monitored on a regular basis.

## Exposure to monoline insurers (financial guarantors)

The following table sets forth our notional amounts, gross exposure, counter party risk reserves and other adjustments, net exposure, and CDS protection to monoline insurers (financial guarantors) by credit rating in structured credit trading business of Global Markets in Europe. The table does not include the fully reserved or hedged exposures.

<u>Monoline Insurers</u> <u>by Credit Rating(1)</u>	<u>Notional(2)</u> <u>2011</u> \$m	<u>Gross</u> <u>Exposure(3)</u> <u>2011</u> \$m	<u>Counterparty</u> <u>Risk Reserves</u> <u>and other</u> <u>Adjustments</u> <u>2011</u> \$m	<u>Net</u> <u>Exposure</u> <u>2011</u> \$m	<u>CDS</u> <u>Protection</u> <u>(4)</u> <u>2011</u> \$m
<b>Credit Rating</b>					
Non-Investment grade	5,192	1,116	850	266	167
<b>Total</b>	<b>5,192</b>	<b>1,116</b>	<b>850</b>	<b>266</b>	<b>167</b>

- Rating based on Standard & Poor's or Moody's Investors Service as of 31 March 2011 depending on which rating is lower.
- The gross notional value of the credit derivative contract. There is no exposure related to U.S. RMBS as reference assets.
- Gross exposure represents the estimated fair value prior to adjustments.
- Notional of CDS protection less estimated fair value of CDS protection acquired against the monoline insurers.
- Other than above, we also sell protection primarily to facilitate transactions for our clients referencing a basket of names including monoline insurers. As of March 31, 2011, our exposure arising from such trades was \$34 million.

## NOMURA INTERNATIONAL PLC

## NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 2011 (CONTINUED)

## 20. FINANCIAL RISK MANAGEMENT (CONTINUED)

**Credit Risk (continued)*****Concentrations of Credit Risk***

Concentrations of credit risk may arise from trading, securities financing transactions and underwriting activities, and may be impacted by changes in political or economic factors. Nomura's significant single concentrations of credit risk were with strongly rated credit institutions in the US and Europe. These concentrations generally arise from taking trading securities positions and may include securities pledged as collateral.

The Company is exposed to significant counterparty credit risk from fellow Nomura Group undertakings. The maximum credit exposure to fellow Nomura Group undertakings is \$140 billion (2010: \$105 billion) and is rated using the Nomura Group's credit rating of BBB (2010: 'BBB') as below.

***Amounts past due but not impaired***

Amounts which are past due but not impaired are those amounts which the Company believes are past due but still recoverable or which are sufficiently collateralised such that the fair value of the collateral pledged is sufficient to offset the amount of the outstanding obligation.

An ageing analysis of amounts past due but not impaired is provided in the table below:

	<b><u>Less than 91 days</u></b>	
	<b><u>2011</u></b>	<b><u>2010</u></b>
	<b><u>\$'000</u></b>	<b><u>\$'000</u></b>
Other debtors	1,274,486	903,887
Total	<u>1,274,486</u>	<u>903,887</u>

## NOMURA INTERNATIONAL PLC

## NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 2011 (CONTINUED)

## 20. FINANCIAL RISK MANAGEMENT (CONTINUED)

**Credit Risk (continued)*****Impaired financial assets***

The Company assesses whether there is any objective evidence that a financial asset is impaired at each balance sheet date. An impairment loss is incurred only if there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset; the loss event has an impact on estimated future cash flows, after taking into account any collateral held; and if the impact of that loss can be reliably estimated.

The amount charged to profit and loss for assets subject to impairment losses during the period is \$Nil (2010: \$Nil).

As at 31 March 2011 the cumulative impairment loss on available-for-sale investments was \$Nil (2010: \$11,985,090).

**Liquidity Risk*****Liquidity Risk Management***

The Company defines liquidity risk as the potential inability to meet financial obligations as they become due. We therefore seek to ensure adequate liquidity across market cycles and through periods of stress. This is achieved through a controlled process that ensures that cumulative financing requirements are restricted to pre-set levels. The Company's liquidity management includes monitoring projected contractual and contingent cash flows and maintaining liquidity and funding contingency plans.

We assess the firm's liquidity requirements under various stress scenarios with differing levels of severity over multiple time horizons. We evaluate these requirements under company-specific and broad market wide events, including potential credit rating downgrades at the parent company and subsidiary levels that may impact us by loss of access to unsecured capital markets, additional collateral posting requirements, limited or no access to secured funding markets and other events. We call this risk analysis our "Maximum Cumulative Outflow" ("MCO") framework.

The liquidity risk appetite for the Company has been set and is fully integrated within the Firm's overall risk appetite framework, which defines the types and levels of risk the Firm is willing to accept in pursuit of its strategic objectives within the MCO framework

To ensure that the Company has sufficient reserves to guard against any unforeseen event, the Treasury department requires that the businesses operate within unsecured funding limits that are set at a level significantly below what is estimated to be available.

In addition, a key operating principle of the Treasury department is to withstand market shocks for periods lasting up to one year without either issuing new unsecured financing or forced liquidation of assets. This is achieved by maintaining sufficient long-term debt and equity to meet the cash capital requirements of all the Company's assets and holding a global portfolio of cash and highly liquid, unencumbered securities that may be sold or pledged to provide liquidity to meet immediate requirements.

## NOMURA INTERNATIONAL PLC

## NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 2011 (CONTINUED)

## 20. FINANCIAL RISK MANAGEMENT (CONTINUED)

## Liquidity Risk (continued)

*Contractual Maturity Table*

The table below shows the Company's financial liabilities by contractual maturity remaining, taking into account early redemption features. Derivative contracts and other financial instruments contained within the Company's trading portfolio and other instruments containing embedded derivatives (including structured note issuances and other financial liabilities designated at fair value) are presented at their fair values. All other amounts represent undiscounted cash flows payable by the Company arising from its financial liabilities. Perpetual cashflows are shown for a period of ten years. Derivatives are disclosed at fair value on demand with the exception of gross settled derivatives, which are shown by contractual maturity remaining. Financial liabilities designated at fair value are disclosed based on their earliest redemption date. This presentation is considered to reflect the liquidity risk arising from the Company's financial liabilities and is consistent with how this risk is managed by the Company.

	<u>On demand</u> <u>2011</u> \$m	<u>Less than 30 days</u> <u>2011</u> \$m	<u>31 – 90 days</u> <u>2011</u> \$m	<u>91 days – 1 year</u> <u>2011</u> \$m	<u>1 – 5 years</u> <u>2011</u> \$m	<u>Later than 5 years</u> <u>2011</u> \$m	<u>Total</u> <u>2011</u> \$m
Financial liabilities held-for-trading	164,537	2,360	1,749	2,339	278	9	171,272
Financial liabilities designated at fair value	5,998	2,817	497	1,387	1,227	1,088	13,014
Collateral received for securities sold under agreements to repurchase	20,063	91,705	25,366	21,576	-	-	158,710
Collateral received for securities loaned	21,122	1,169	130	-	-	-	22,421
Other Creditors	12,330	1,471	3,535	2,913	-	-	20,249
Creditors (amounts falling due after more than one year)	-	30	15	146	9,714	4,646	14,551
	224,050	99,552	31,292	28,361	11,219	5,743	400,217
Other commitments	-	-	-	262	1,307	29	1,598
Standby letters of credit and other guarantees	-	-	-	-	-	8	8
	-	-	-	262	1,307	37	1,606
Total exposure to liquidity risk	224,050	99,552	31,292	28,623	12,526	5,780	401,823

## NOMURA INTERNATIONAL PLC

## NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 2011 (CONTINUED)

## 20. FINANCIAL RISK MANAGEMENT (CONTINUED)

## Liquidity Risk (continued)

*Contractual Maturity Table*

	<u>On</u> <u>demand</u> <u>2010</u> \$m	<u>Less</u> <u>than 30</u> <u>days</u> <u>2010</u> \$m	<u>31 – 90</u> <u>days</u> <u>2010</u> \$m	<u>91 days</u> <u>– 1 year</u> <u>2010</u> \$m	<u>1 – 5</u> <u>years</u> <u>2010</u> \$m	<u>Later</u> <u>than 5</u> <u>years</u> <u>2010</u> \$m	<u>Total</u> <u>2010</u> \$m
Financial liabilities held-for-trading	145,853	2,182	861	747	54	2	149,699
Financial liabilities designated at fair value	6,111	-	-	-	-	-	6,111
Collateral received for securities sold under agreements to repurchase	21,928	71,486	10,049	6,682	79	-	110,224
Collateral received for securities loaned	15,993	-	-	-	-	-	15,993
Other creditors	11,685	20,454	1,939	70	-	-	34,148
Commercial paper	-	-	345	99	-	-	444
Creditors (amounts falling due after more than one year)	-	17	7	71	2,136	2,023	4,254
Subordinated debt	-	425	-	1,071	-	-	1,496
	201,570	94,564	13,201	8,740	2,269	2,025	322,369
Other commitments	-	-	-	241	1,059	70	1,370
	-	-	-	241	1,059	70	1,370
Total exposure to liquidity risk	201,570	94,564	13,201	8,981	3,328	2,095	323,739



## NOMURA INTERNATIONAL PLC

## NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 2011 (CONTINUED)

## 20. FINANCIAL RISK MANAGEMENT (CONTINUED)

## Liquidity Risk (continued)

*Contractual Maturity Table*

The table below shows the maturity profile of the Company's financial assets. The analysis into maturity groupings is based on the remaining period to the contractual maturity date or, if earlier, the expected date the assets will be realised.

	<u>On</u> <u>demand</u> <u>2011</u> \$m	<u>Less</u> <u>than 30</u> <u>days</u> <u>2011</u> \$m	<u>31 – 90</u> <u>days</u> <u>2011</u> \$m	<u>91 days</u> <u>– 1 year</u> <u>2011</u> \$m	<u>1 – 5</u> <u>years</u> <u>2011</u> \$m	<u>Later</u> <u>than 5</u> <u>years</u> <u>2011</u> \$m	<u>Total</u> <u>2011</u> \$m
Cash at bank and in hand	2,559	-	-	-	-	-	2,559
Available-for-sale Investments	3	-	-	-	-	-	3
Financial assets held for trading	181,145	2,049	1,606	2,059	288	5	187,152
Financial assets designated at fair value	1,499	10,219	1,107	1,461	3,673	797	18,756
Collateral paid for securities purchased under agreement to resell	8,100	91,852	27,406	21,077	278	-	148,713
Collateral paid for securities borrowed	23,303	4,183	484	11	-	-	27,981
Other debtors	12,760	1,274	-	-	-	-	14,034
Investments - time deposits	2,654	-	-	-	-	-	2,654
Total exposure to liquidity risk	232,023	109,577	30,603	24,608	4,239	802	401,852

## NOMURA INTERNATIONAL PLC

## NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 2011 (CONTINUED)

## 20. FINANCIAL RISK MANAGEMENT (CONTINUED)

## Liquidity Risk (continued)

*Contractual Maturity Table*

	<u>On</u> <u>demand</u> <u>2010</u> \$m	<u>Less</u> <u>than 30</u> <u>days</u> <u>2010</u> \$m	<u>31 – 90</u> <u>days</u> <u>2010</u> \$m	<u>91 days</u> <u>– 1 year</u> <u>2010</u> \$m	<u>1 – 5</u> <u>years</u> <u>2010</u> \$m	<u>Later</u> <u>than 5</u> <u>years</u> <u>2010</u> \$m	<u>Total</u> <u>2010</u> \$m
Cash at bank and in hand	1,529	-	-	-	-	-	1,529
Available-for-sale Investments	3	-	-	-	-	-	3
Financial assets held for trading	152,571	1,774	793	571	36	3	155,748
Financial assets designated at fair value	6,113	-	-	-	-	-	6,113
Collateral paid for securities purchased under agreement to resell	17,300	49,473	38,560	14,202	288	56	119,879
Collateral paid for securities borrowed	22,431	-	-	-	-	-	22,431
Other debtors	10,167	426	2	27	9	-	10,631
Investments - time deposits	8,091	-	-	-	-	-	8,091
Total exposure to liquidity risk	218,205	51,673	39,355	14,800	333	59	324,425

**Operational Risk**

The Company defines operational risk as the risk of loss resulting from inadequate or failed internal processes, people and systems or from external events. This definition is based on the standard Basel definition and excludes strategic risk (the risk of loss as a result of poor strategic business decisions), but includes the risk of breach of legal and regulatory requirements, and the risk of damage to Nomura's reputation if caused by an operational risk.

The Company uses the Nomura Group's Operational Risk framework for the management of the Company's operational risk and this is outlined in the Global Operational Risk Management Minimum Standards and Policy of the Nomura Group.

The Operational Risk Management Framework consists of the following core products and services:

Operational Risk Event Reporting – a process for the identification, reporting and management of operational risk events which could have an impact on the Nomura Group.

Risk and Control Self Assessment ("RCSA") – a periodic self assessment of risks and control effectiveness including any specific remediation.

## NOMURA INTERNATIONAL PLC

## NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 2011 (CONTINUED)

## 20. FINANCIAL RISK MANAGEMENT (CONTINUED)

**Operational Risk (continued)**

Key Risk Indicators ("KRIs") – metrics used to monitor and manage the business exposure to risk.

Scenario analysis – a process to identify low frequency and high severity events.

These core components are used to identify the operational risk profile within the Company and ensure this is in accordance with the risk appetite set by the Nomura Group Integrated Risk Management Committee on behalf of the Nomura Group Board.

**Fair values of financial assets and financial liabilities**

All financial instruments held or issued for trading purposes are carried in the financial statements at fair value which is determined using market values, option pricing models or by discounting expected future cash flows at prevailing interest rates.

The carrying value of financial instruments not measured at fair value is a reasonable approximation of fair value for the majority of these holdings due to the short-term nature of these financial assets and liabilities.

**Financial Instruments Valued Using Unobservable Market Data**

Certain financial assets and liabilities are valued using valuation techniques which rely on parameters which are not observable in the market due to an absence of equivalent, current, market transactions or observable market data.

These valuation techniques are based on assumptions. As a result, the fair value calculated using these valuation techniques will change if the underlying assumptions change. The potential impact of using reasonably possible alternative assumptions to value these financial instruments at the balance sheet date is plus and/or minus \$56,254,942 (2010: \$129,818,230).

Where the use of valuation techniques with significant unobservable parameters generates a gain or loss at inception, this is deferred over the life of the contract, until the parameters become observable or the instrument is terminated. Changes in fair value after inception are recognised in the income statement. The total fair value change recognised in profit or loss attributable to these financial instruments at balance sheet date is \$41,749,354 (2010: \$49,837,469).

The amounts not recognised during the year relating to the difference between the transaction price and the fair value determined using a valuation technique with unobservable parameters is shown in the table below:

	<b><u>2011</u></b>	<b><u>2010</u></b>
	<b><u>\$'000</u></b>	<b><u>\$'000</u></b>
As at 1 April	4,894	11,915
New transactions	87,073	64
Redemptions and terminations	(57,298)	(7,085)
As at 31 March	<u>34,669</u>	<u>4,894</u>

## NOMURA INTERNATIONAL PLC

## NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 2011 (CONTINUED)

## 20. FINANCIAL RISK MANAGEMENT (CONTINUED)

**Gains and losses on financial assets and financial liabilities held or issued for trading**

The net gain/ (loss) from trading in financial assets and financial liabilities shown in the profit and loss account includes the following:

	<u>2011</u> \$m	<u>2010</u> \$m
Bond and equity derivatives	3,503	2,317
Convertible bonds	19	(88)
Equities	(2,158)	(1,486)
Warrants	580	321
Government bonds	33	297
Bank and corporate bonds	219	173
Interest rate derivatives	238	1,651
Currency derivatives	(68)	330
Credit derivatives	134	(1,155)
	<u>2,500</u>	<u>2,360</u>

The information provided in the table above is shown on a pure product split basis, with no matching of the gains and losses on derivative contracts being offset against those on the underlying position. A significant amount of trading takes place on a strategy basis across a range of instruments and is managed accordingly.

## 21. FAIR VALUE OF FINANCIAL INSTRUMENTS

The following methods and assumptions have been applied in determining the fair values of financial instruments:

- a) The fair value of loans and receivables and other liabilities due within 12 months are assumed to approximate to their carrying values.
- b) Financial assets classified as available for sale are measured at fair value by reference to quoted market prices when available. If quoted market prices are not available, then fair values are estimated using a valuation model.
- c) Financial assets and liabilities designated at fair value through profit and loss and derivatives are measured at fair value by reference to quoted market prices when available. Such models are based wherever possible on assumptions supported by observable market prices or rates. These valuation techniques are based on assumptions. As a result, the fair value calculated using these valuation techniques will change if the underlying assumptions change. The potential impact of using reasonably possible alternative assumptions to value these financial instruments has not been disclosed as, due to the Bank's transfer of risks to other Nomura Group companies, it is not deemed significant.

## NOMURA INTERNATIONAL PLC

## NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 2011 (CONTINUED)

## 21. FAIR VALUE OF FINANCIAL INSTRUMENTS (CONTINUED)

## Fair value hierarchy

**Level 1** - quoted prices in active markets for the same instrument (ie without modification or repackaging).

**Level 2** - quoted prices in active markets for similar assets or liabilities or other valuation techniques for which all significant inputs are based on observable market data.

**Level 3** - valuation techniques for which any significant input is not based on observable market data.

The following table presents information about the Company's financial assets and financial liabilities measured at fair value within the fair value hierarchy, based on the transparency of inputs into the valuation techniques used by the Company to determine such fair values. Financial assets and financial liabilities are classified in their entirety based on the lowest level of input that is significant to the fair value measurement of the financial instrument.

## As at 31 March 2011

	<u>Level 1</u> \$'000	<u>Level 2</u> \$'000	<u>Level 3</u> \$'000	<u>Total</u> \$'000
<b>Financial assets</b>				
- Equities	5,816,201	4,387,023	300,087	10,503,311
- Debt securities and loans	20,203,168	20,373,282	262,462	40,838,912
- Derivatives	584,843	121,821,129	13,406,912	135,812,884
Designated at fair value through profit and loss	-	18,690,865	65,426	18,756,291
	<u>26,604,212</u>	<u>165,272,299</u>	<u>14,034,887</u>	<u>205,911,398</u>

	<u>Level 1</u> \$'000	<u>Level 2</u> \$'000	<u>Level 3</u> \$'000	<u>Total</u> \$'000
<b>Financial Liabilities</b>				
- Equities	(10,260,475)	(1,085,570)	-	(11,346,045)
- Debt securities and loans	(14,863,026)	(8,543,291)	-	(23,406,317)
- Derivatives	(976,995)	(123,187,153)	(12,355,250)	(136,519,398)
Designated at fair value through profit and loss	(1,179,742)	(11,834,692)	-	(13,014,434)
	<u>(27,280,238)</u>	<u>(144,650,706)</u>	<u>(12,355,250)</u>	<u>(184,286,194)</u>

## NOMURA INTERNATIONAL PLC

## NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 2011 (CONTINUED)

## 21. FAIR VALUE OF FINANCIAL INSTRUMENTS (CONTINUED)

As at 31 March 2010

	<u>Level 1</u> \$'000	<u>Level 2</u> \$'000	<u>Level 3</u> \$'000	<u>Total</u> \$'000
<b>Financial assets</b>				
- Equities	2,916,163	3,148,616	321,016	6,385,795
- Debt securities and loans	11,969,753	18,116,532	1,113,982	31,200,267
- Derivatives	250,243	104,473,870	13,441,129	118,165,242
Designated at fair value through profit and loss	2,934,299	3,178,176	-	6,112,475
	<u>18,070,458</u>	<u>128,917,194</u>	<u>14,876,127</u>	<u>161,863,779</u>

	<u>Level 1</u> \$'000	<u>Level 2</u> \$'000	<u>Level 3</u> \$'000	<u>Total</u> \$'000
<b>Financial Liabilities</b>				
- Equities	(2,900,707)	(1,761,370)	-	(4,662,077)
- Debt securities and loans	(14,796,074)	(10,794,453)	(136,032)	(25,726,559)
- Derivatives	(478,085)	(108,950,929)	(9,882,188)	(119,311,202)
Designated at fair value through profit and loss	(2,934,299)	(3,176,601)		(6,110,900)
	<u>(21,109,165)</u>	<u>(124,683,353)</u>	<u>(10,018,220)</u>	<u>(155,810,738)</u>

**Level 3 financial assets and financial liabilities**

Level 3 financial assets and financial liabilities include instruments whose valuations are significantly dependent on parameters which are unobservable in the market. Financial instruments are categorised in accordance with their lowest level significant input. As a result, a derivative valued using a combination of level 1, level 2 and level 3 parameters would be classified in level 3 in its entirety, if its value is significantly affected by at least one significant unobservable parameter.

These financial instruments are often hedged with instruments within level 1 or level 2 of the fair value hierarchy and the gains or losses below do not reflect the offsetting gains or losses for these hedging instruments. Level 3 instruments are also measured using both observable and unobservable inputs. Fair value changes presented below, therefore, reflect realised and unrealised gains and losses resulting from movements in both observable and unobservable parameters.

**NOMURA INTERNATIONAL PLC**
**NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 2011 (CONTINUED)**
**21. FAIR VALUE OF FINANCIAL INSTRUMENTS (CONTINUED)**

The following table presents information about financial assets and liabilities measured at fair value on a recurring basis for which the Company has utilised level 3 inputs to determine fair value.

	At 1 April 2010	Total gains (losses) in P&L	Purchase	Sales	Settlements	Net transfers in/ (out of) level 3	At 31 March 2011	Unrealised Total gains (losses) in P&L
<b>Financial assets</b>								
Financial assets held for trading								
- Equities	321,016	20,980	108,250	(97,321)	-	(52,838)	300,087	(68,550)
- Debt securities and loans	1,113,982	20,769	213,964	(960,051)	-	(126,202)	262,462	(36,476)
- Derivatives	13,441,129	2,469,842	-	-	(571,867)	(1,932,192)	13,406,912	2,267,726
Financial assets designated fair value through profit and loss:								
- Loans and receivables	-	(4,066)	69,492	-	-	-	65,426	(4,441)
	14,876,127	2,507,525	391,706	(1,057,372)	(571,867)	(2,111,232)	14,034,887	2,158,259

	At 1 April 2010	Total gains (losses) in P&L	Purchase	Sales	Settlements	Net transfers in/ (out of) level 3	At 31 March 2011	Unrealised Total gains (losses) in P&L
<b>Financial liabilities</b>								
Financial liabilities held for trading								
- Equities	-	-	-	-	-	-	-	-
- Debt securities and loans	(136,032)	-	-	-	-	136,032	-	-
- Derivatives	(9,882,188)	(3,464,816)	-	-	-	1,674,884	(12,355,250)	(3,580,071)
					(683,130)			
	(10,018,220)	(3,464,816)	-	-	(683,130)	1,810,916	(12,355,250)	(3,580,071)

Total gains and losses on financial assets included in the above table are included in 'Trading profit' in the profit and loss account.

**NOMURA INTERNATIONAL PLC**
**NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 2011 (CONTINUED)**
**21. FAIR VALUE OF FINANCIAL INSTRUMENTS (CONTINUED)**
**Transfers between level 1 and 2**

The following table shows transfers between level 1 and level 2 of the fair value hierarchy for financial assets and liabilities which are recorded at fair value:

**As at 31 March 2011**

	<u>Transfers from level 1 to level 2</u>	<u>Transfers from level 2 to level 1</u>
	\$'000	\$'000
<b>Financial assets</b>		
Financial assets held for trading		
- Equities	197,597	220,822
	<u>197,597</u>	<u>220,822</u>

	<u>Transfers from level 1 to level 2</u>	<u>Transfers from level 2 to level 1</u>
	\$'000	\$'000
<b>Financial Liabilities</b>		
Financial liabilities held for trading		
- Equities	(134,630)	(787,211)
	<u>(134,630)</u>	<u>(787,211)</u>

**As at 31 March 2010**

	<u>Transfers from level 1 to level 2</u>	<u>Transfers from level 2 to level 1</u>
	\$'000	\$'000
<b>Financial assets</b>		
Financial assets held for trading		
- Equities	-	50,603
- Debt securities and loans	18,650	-
	<u>18,650</u>	<u>50,603</u>

	<u>Transfers from level 1 to level 2</u>	<u>Transfers from level 2 to level 1</u>
	\$'000	\$'000
<b>Financial Liabilities</b>		
Financial liabilities held for trading		
- Equities	(27,629)	(44,914)
	<u>(27,629)</u>	<u>(44,914)</u>



## NOMURA INTERNATIONAL PLC

## NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 2011 (CONTINUED)

## 22. CAPITAL MANAGEMENT POLICY

The objectives of the Company's capital management policies are to ensure that the Company complies with externally imposed capital requirements and to seek to enhance shareholder value by capturing business opportunities as they develop. To achieve these goals, sufficient capital is maintained to support the Company's business and to withstand losses due to extreme market movements.

The Company reviews the appropriate level of capital sufficiency, with senior management responsible for implementing and enforcing capital policies. The determination of balance sheet size and level of capital take into consideration regulatory requirements, economic risks inherent in its business and maintenance of a debt rating appropriate to a global financial institution. The allocation of available capital resource across the business is then based upon factors such as return on capital and regulatory requirements.

The Company is subject to and has complied with the regulatory requirements imposed by the Financial Services Authority ("FSA") under the Basel II framework.

No changes were made in the objectives, policies or processes for managing capital during the year.

**Regulatory Capital**

Regulatory guidelines developed by the Basel Committee and European Union Directives, as implemented by the FSA for supervisory purposes define three 'Tiers' of capital resources. Tier 1 capital is the highest tier and consists of, inter alia, ordinary share capital, reserves and retained earnings. Tier 2 includes perpetual and long-term subordinated debt. Tiers 1 and 2 capital can be used to support both trading and non-trading activity for market and counterparty risks. Tier 3 capital comprises short-term subordinated debt and current year trading book profit/ (loss). The use of Tier 3 capital is restricted to market risk on trading activities only and is not eligible to support credit risk, counterparty risk, operational risk and the FSA's minimum base capital requirement.

	<u>2011</u> \$'000	<u>2010</u> \$'000
Tier 1 capital	3,523,121	2,172,267
Tier 2 capital	3,301,643	1,013,922
<b>Tier 1 &amp; 2 capital</b>	<b>6,824,764</b>	<b>3,186,189</b>
Tier 3 capital	3,733,962	4,053,644
Total deductions from capital	(69,328)	(153,600)
<b>Total capital resources</b>	<b>10,489,398</b>	<b>7,086,233</b>

## NOMURA INTERNATIONAL PLC

## NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 2011 (CONTINUED)

## 23. OPERATING LEASE COMMITMENTS

The Company was committed to making the following payments during the next year in respect of operating leases expiring:

	<u>2011</u> <u>Buildings</u> <u>\$'000</u>	<u>2011</u> <u>Other</u> <u>\$'000</u>	<u>2010</u> <u>Buildings</u> <u>\$'000</u>	<u>2010</u> <u>Other</u> <u>\$'000</u>
Within one year	1,081	616	37,621	491
Within two to five years	540	1,243	3,726	3,114
After five years	32,443	7	19,392	7
	<u>34,064</u>	<u>1,866</u>	<u>60,739</u>	<u>3,612</u>

## 24. EMPLOYEES

The average monthly number of persons employed by the Company during the year and their location were as follows:

	<u>Year ended</u> <u>31 March 2011</u> <u>Number</u>	<u>Year ended</u> <u>31 March 2010</u> <u>Number</u>
United Kingdom	3,163	3,143
Middle East	51	45
Spain	41	27
Other Europe	16	31
Others	<u>2</u>	<u>4</u>
	<u>3,273</u>	<u>3,250</u>

## 25. DIRECTORS' REMUNERATION

	<u>Year ended</u> <u>31 March 2011</u> <u>\$'000</u>	<u>Year ended</u> <u>31 March 2010</u> <u>\$'000</u>
Salaries, allowances and taxable benefits	5,275	5,880
Company contributions to pension	150	77
Bonuses	2,251	5,431
Compensation for loss of office	<u>-</u>	<u>34,623</u>
	<u>7,676</u>	<u>46,011</u>

The highest paid Director received emoluments of \$1,749,070 (2010: \$3,201,715) and Company contributions to pension of \$Nil (2010: \$24,708).

## NOMURA INTERNATIONAL PLC

## NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 2011 (CONTINUED)

## 26. SHARE-BASED PAYMENTS

The ultimate holding company, Nomura Holdings, Inc., has issued two types of share option schemes – stock option plan A and stock option plan B

For both plans the share options have a vesting date of two years from grant date and during this period the options may not be exercised.

The exercise price of stock option plan A will be determined by reference to the market price of the ultimate holding company's common stock, whilst that of stock option plan B will be 1¥ per share.

For both stock option plans, these stock options are exercisable during a period to fall within seven years of the allotment's date, which is to be decided by the ultimate holding company's board of Directors or an executive office designated by the board of Directors.

The following table for stock option plan A lists the inputs to the model used for the year ended 31 March 2011:

<u>Date of grant of share options</u>	<u>Dividend yield</u> %	<u>Historical volatility</u> %	<u>Risk-free interest rate</u> %	<u>Expected life of options</u> Years	<u>Share Price at Grant Date</u> ¥
22 Jul 2003	2.47	44.58	0.62	7	1,553
16 Aug 2004	2.53	43.51	1.21	7	1,453
25 Jul 2005	3.30	42.44	0.87	7	1,335
14 Jul 2006	3.08	36.48	1.68	6	2,020
01 Aug 2007	3.04	33.85	1.65	6	2,210
05 Aug 2008	3.78	32.73	1.43	6	1,493

The following table for stock option plan A lists the inputs to the model used for the year ended 31 March 2010:

<u>Date of grant of share options</u>	<u>Dividend yield</u> %	<u>Historical volatility</u> %	<u>Risk-free interest rate</u> %	<u>Expected life of options</u> Years	<u>Share Price at Grant Date</u> ¥
05 Aug 2002	2.49	43.72	0.73	7	1,520
22 Jul 2003	2.47	44.58	0.62	7	1,553
16 Aug 2004	2.53	43.51	1.21	7	1,453
25 Jul 2005	3.30	42.44	0.87	7	1,335
14 Jul 2006	3.08	36.48	1.68	6	2,020
01 Aug 2007	3.04	33.85	1.65	6	2,210
05 Aug 2008	3.78	32.73	1.43	6	1,493

Under stock option plan B, the share price has been used as an estimate for the fair value at grant date.

For both stock option plans it has been assumed that all options will vest given that there is insignificant historical experience available to provide a reliable estimate.

The expense recognised for employee services received during the year was \$109,395,000 (2010: \$54,487,942).

**NOMURA INTERNATIONAL PLC**
**NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 2011 (CONTINUED)**
**26. SHARE-BASED PAYMENTS (CONTINUED)**
**Reconciliation of share options outstanding during the year**

Date of grant of share options	Exercise period of share options			Exercise price per share ¥	No. of shares for each option	Price of ultimate holding company's share at grant date of options ¥	As at 1 April 2010	Granted during the year	Exercised during the year	Expired during the year	Forfeited during the year	As at 31 March 2011
22-Jul-03	01-Jul-05	to	30-Jun-10	1,341	1,000	1,553	2	-	-	(2)	-	-
16-Aug-04	01-Jul-06	to	30-Jun-11	1,333	1,000	1,453	2	-	-	-	-	2
25-Apr-05	26-Apr-07	to	25-Apr-12	1	1,000	1,368	6	-	-	-	-	6
25-Jul-05	01-Jul-07	to	30-Jun-12	1,170	100	1,335	60	-	-	-	-	60
24-Apr-06	25-Apr-08	to	24-Apr-13	1	100	2,525	1,128	-	(232)	(38)	-	858
14-Jul-06	07-Jul-08	to	06-Jul-13	1,825	100	2,020	120	-	-	(30)	-	90
25-Apr-07	26-Apr-09	to	25-Apr-14	1	100	2,330	4,515	-	(1,721)	42	(49)	2,787
21-Jun-07	22-Jun-09	to	21-Jun-14	1	100	2,555	237	-	(40)	-	-	197
01-Aug-07	02-Aug-09	to	01-Aug-14	1,974	100	2,210	120	-	-	(30)	-	90
19-Oct-07	20-Oct-09	to	19-Oct-14	1	100	1,944	33	-	(33)	-	-	-
23-Apr-08	24-Apr-10	to	23-Apr-15	1	100	1,612	46,857	-	(37,455)	(1,161)	(5)	8,236
23-Jun-08	24-Jun-10	to	23-Jun-15	1	100	1,638	495	-	(495)	-	-	-
05-Aug-08	06-Aug-10	to	05-Aug-15	1,357	100	1,493	120	-	-	(60)	-	60
10-Nov-08	11-Nov-10	to	10-Nov-15	1	100	975	5,930	-	(5,720)	(173)	-	37
30-Apr-09	30-Apr-11	to	30-Apr-16	1	100	589	72,371	-	-	(536)	(4,153)	67,682
30-Nov-09	01-Dec-11	To	30-Nov-12	1	100	636	1,583	-	-	-	-	1,583
18-May-10	20-May-12	To	19-May-17	1	100	585	-	36,939	-	(1,356)	(1,356)	34,227
18-May-10	20-May-13	To	19-May-18	1	100	585	-	21,789	-	-	-	21,789
28-Jul-10	01-May-12	To	30-Apr-17	1	100	492	-	195,452	-	-	(16,109)	179,343
28-Jul-10	01-May-13	To	30-Apr-18	1	100	492	-	102,101	-	-	(6,190)	95,911

## NOMURA INTERNATIONAL PLC

## NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 2011 (CONTINUED)

## 26. SHARE-BASED PAYMENTS (CONTINUED)

## Notional Stock Units (NSU)

The Company awarded notional stock units to a number of employees during the year. NSU's are cash settled awards linked to the share price of the ultimate holding company, Nomura Holdings, Inc.

Invested NSU's have been revalued at 31 March 2011 using the latest Nomura Holdings, Inc. share price.

The expense recognised in relation to NSUs for employee services received during the year was \$73,160,983 (2010: \$Nil).

Plan Description	Exercise period of share options		AVG share price at vesting (JPY)	As at 1 April 2010	Granted during the year	Exercised during the year	Forfeited during the year	Canceled during the Year (unvested)	As at 31 March 2011
NSU-6M-2010-1	30-Apr-10	to 30-Oct-10	512.55	-	2,171,712	(1,904,578)	(267,134)	-	-
NSU-03M-2010-3	Sep-10	to Dec-10	431.4	-	17,608	(17,608)	-	-	-
NSU-03M-2010-4	30-Dec-10	to 11-Mar-11	-	-	126,355	-	-	-	126,355
NSU-06M-2010-3	Sep-10	to 11-Mar-11	-	-	97,863	-	-	-	97,863
NSU-12M-2010-1	30-Apr-10	to 30-Apr-11	-	-	14,460,978	-	(1,464,533)	-	12,996,445
NSU-03M-2011-1	30-Mar-11	to 30-Jun-11	-	-	360,639	-	-	-	360,639
NSU-06M-2010-4	Dec-10	to 30-Jun-11	-	-	926,995	-	-	-	926,995
NSU-09M-2010-3	Sep-10	to 11-Jun-11	-	-	19,777	-	-	-	19,777
NSU-06M-2011-1	30-Mar-11	to Sep-11	-	-	23,309	-	-	-	23,309
NSU-09M-2010-4	Dec-10	to Sep-11	-	-	17,356	-	-	-	17,356
NSU-12M-2010-3	Sep-10	to Sep-11	-	-	7,522	-	-	-	7,522
NSU-18M-2010-1	30-Apr-10	to 30-Oct-11	-	-	2,186,210	-	(362,446)	-	1,823,764
NSU-09M-2011-1	30-Mar-11	to Dec-11	-	-	200,288	-	-	-	200,288
NSU-12M-2010-4	Dec-10	to Dec-11	-	-	307,409	-	-	-	307,409
NSU-15M-2010-3	Sep-10	to Dec-11	-	-	45,088	-	-	-	45,088
NSU-12M-2011-1	30-Mar-11	to 30-Mar-12	-	-	110,437	-	-	-	110,437
NSU-15M-2010-4	Dec-10	to 12-Mar-11	-	-	245,349	-	-	-	245,349

## NOMURA INTERNATIONAL PLC

## NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 2011 (CONTINUED)

## 26. SHARE-BASED PAYMENTS (CONTINUED)

Plan Description	Exercise period of share options		AVG share price at vesting (JPY)	As at 1 April 2010	Granted during the year	Exercised during the year	Forfeited during the year	Canceled during the Year (unvested)	As at 31 March 2011
	AVG share price at vesting (JPY)								
	As at 1 April 2010								
NSU-15M-2010-3	30-Sep-10	30-Mar-12		-	83,322	-	-	-	83,322
NSU-16M-2010-4	30-Dec-10	30-Apr-12		-	24,600	-	-	-	24,600
NSU-24M-2010-1	30-Apr-10	30-Apr-12		-	4,685,034	-	(1,993,475)	-	2,691,559
NSU-15M-2011-1	30-Mar-11	30-Jun-12		-	346,012	-	-	-	346,012
NSU-18M-2010-4	30-Dec-10	30-Jun-12		-	926,805	-	-	-	926,805
NSU-21M-2010-3	30-Sep-10	30-Jun-12		-	24,534	-	-	-	24,534
NSU-18M-2011-1	30-Mar-11	30-Sep-12		-	87,237	-	-	-	87,237
NSU-21M-2010-4	30-Dec-10	30-Sep-12		-	19,720	-	-	-	19,720
NSU-24M-2010-3	30-Sep-10	30-Sep-12		-	7,522	-	-	-	7,522
NSU-21M-2011-1	30-Mar-11	30-Dec-12		-	144,323	-	-	-	144,323
NSU-24M-2010-4	30-Dec-10	30-Dec-12		-	241,822	-	-	-	241,822
NSU-27M-2010-3	30-Sep-10	30-Dec-12		-	32,923	-	-	-	32,923
NSU-24M-2011-1	30-Mar-11	30-Mar-13		-	49,016	-	-	-	49,016
NSU-27M-2010-4	30-Dec-10	30-Mar-13		-	165,783	-	-	-	165,783
NSU-30M-2010-3	30-Sep-10	30-Mar-13		-	35,924	-	-	-	35,924
NSU-36M-2010-1	30-Apr-10	30-Apr-13		-	2,488,314	-	(816,840)	-	1,671,474
NSU-27M-2011-1	30-Mar-11	30-Jun-13		-	3,669	-	-	-	3,669
NSU-33M-2010-3	30-Sep-10	30-Jun-13		-	24,458	-	-	-	24,458
NSU-30M-2011-1	30-Mar-11	30-Sep-13		-	3,669	-	-	-	3,669
NSU-33M-2010-4	30-Dec-10	30-Sep-13		-	7,408	-	-	-	7,408
NSU-36M-2010-3	30-Sep-10	30-Sep-13		-	10,586	-	-	-	10,586
NSU-33M-2011-1	30-Mar-11	30-Dec-13		-	487	-	-	-	487
NSU-36M-2010-4	30-Dec-10	30-Dec-13		-	11,747	-	-	-	11,747
NSU-39M-2010-3	30-Sep-10	30-Dec-13		-	14,433	-	-	-	14,433
NSU-39M-2010-4	30-Dec-10	30-Mar-14		-	390	-	-	-	390
NSU-51M-2010-4	30-Dec-10	30-Mar-15		-	2,741	-	-	-	2,741

**NOMURA INTERNATIONAL PLC**
**NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 2011 (CONTINUED)**
**26. SHARE-BASED PAYMENTS (CONTINUED)**

The following table illustrates the number and weighted average exercise price of the following groups of share options:

	Share Option Plan	Number of share options	Weighted average exercise price ¥
Outstanding at the beginning of the year	A	424	232
	B	133,155	1
	NSU	-	
		<b>133,579</b>	
Granted during the year	A	-	-
	B	356,281	1
	NSU	30,767,374	
		<b>31,123,655</b>	
Forfeited during the year	A	-	
	B	(27,862)	1
	NSU	(4,904,428)	
		<b>(4,932,290)</b>	
Exercised during the year	A	-	-
	B	(45,696)	1
	NSU	(1,922,186)	
		<b>(1,967,882)</b>	
Expired during the year	A	(122)	232
	B	(3,222)	1
	NSU	-	
		<b>(3,344)</b>	
Outstanding at the end of the year	A	302	232
	B	412,656	1
	NSU	23,940,760	
		<b>24,353,718</b>	
Exercisable at the end of the year	A	-	
	B	-	1
	NSU	-	

## NOMURA INTERNATIONAL PLC

## NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 2011 (CONTINUED)

**27. CAPITAL COMMITMENTS**

As at 31 March 2011 there were capital commitments of \$17,440,513 relating to assets in the course of construction (2010: \$64,913,678).

**28. RELATED PARTY TRANSACTIONS****Profit and loss account**

The Company has taken advantage of the exemption in FRS 8 from disclosing related party transactions with other entities included in the consolidated financial statements of Nomura Holdings, Inc.

As part of the Company's Merchant Banking operations, financial arrangements are made with certain companies for the purpose of holding investments. As a result of these arrangements, these companies become related parties. As at 31 March 2011 and as at 31 March 2010 aggregate amounts due from such related parties of \$892,629 and \$833,686 respectively had been fully provided for.

**29. CONTINGENT LIABILITIES AND COMMITMENTS****Italian Tax Dispute**

On 25 January, 2008, the Company was served with a Tax Notice issued by the Tax Authorities in Pescara, Italy alleging breaches by the Company of the UK - Italy Double Taxation Treaty of 1998. The alleged breaches relate to payments to the Company of tax credits on dividends on Italian shares. The Tax Notice not only denies certain payments to which the Company claims to be entitled but is also seeking reimbursement of €33.8 million, including interest, already refunded. On March 25, 2008, the Company lodged an appeal against the Tax Notice rejecting the Italian Tax Authorities' demands for reimbursement and advancing the Company's claim for further refunds.

The matter went to a hearing in March 2009 and in mid-November 2009 a decision was issued by the Pescara Tax Court in favour of the Italian Tax Authorities. The Company intends vigorously to challenge this decision and filed an appeal to the second degree tax court in May 2010. The Court has yet to deliver a verdict.

**WestLB**

On 17 April 2009 WestLB served proceedings on the Company and Nomura Bank International plc ("NBI"), claiming that, on maturity of a note issued by NBI and maturing in October 2008, West LB were entitled to receive approximately \$22 million, which it claims to be the value of a fund of shares referable to the NBI note. On 11 November 2010, the High Court in London dismissed WestLB's claim. WestLB obtained leave to appeal on 7 March 2011. The Company and NBI will vigorously contest the appeal proceedings.

**Italian Novation**

HSH Nordbank AG ("HSH") has asserted a claim against the Company in relation to an interest rate swap with the Italian municipality of Pozzuoli (the "Swap") that was novated to HSH in April 2007 with Nomura receiving a fee of €6.253m (the "Fee"). HSH claims that the Swap is void and therefore that Nomura should pay back the Fee plus interest to HSH. No formal claim has been issued against the Company, however the Company does not accept that the Swap is void or therefore that the Fee is repayable.



## NOMURA INTERNATIONAL PLC

## NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 2011 (CONTINUED)

## 29. CONTINGENT LIABILITIES AND COMMITMENTS (CONTINUED)

**Tarquin**

On March 1, 2011, formal proceedings were commenced in the Commercial Court of the Canton of Zurich (the "Court") against Tarquin Limited ("Tarquin"), a special purpose company established at the request of the Company, in which PT Bank Mutiara Tbk. ("Bank Mutiara") has challenged Tarquin's rights over \$155 million previously on deposit in a bank account held with Dresdner Bank (Schweiz) ("Dresdner") over which Tarquin has a security interest pursuant to a loan facility. These funds are now deposited with the Cantonal Bank of Zurich by order of the Swiss Court, following a request by Dresdner for the Court to decide who should receive the funds. As part of this process the Swiss Court of Appeal determined that Bank Mutiara had until March 1 to commence proceedings against Tarquin claiming the monies. Bank Mutiara met this deadline. Tarquin disputes that Bank Mutiara has any enforceable security interest over the funds and is seeking the release of the monies to its order and will therefore vigorously defend the action.

**HM Revenue & Customs ("HMRC")**

HMRC is currently challenging the tax treatment of the offshore pension plan established for the employees of Nomura Employment Services (Isle of Man) Limited ("NES") by the Nomura Group in 2002. HMRC is seeking to recover NICs it alleges are due from the Company in respect of employer contributions made to the NES OPP in the years 2003/04 to 2005. The total amount of NICs that HMRC currently alleges are due is approximately £6.1 million, with interest on that amount.

The Company believes that no NIC is due. The Company has therefore lodged the necessary appeals and intends vigorously to contest the matter.

**Lehman Brothers Claims**

After the collapse of Lehman Brothers in September 2008, the Company, Nomura Securities Co., Ltd. ("NSC") and Nomura Global Financial Products Inc. filed proofs of claim against the bankruptcy estates of Lehman Brothers Holdings Inc. and Lehman Brothers Special Financing Inc. (collectively, "Lehman Inc."), in respect of swaps and other derivative transactions in the total amount of approximately \$1 billion ("the Claims"). In April 2010, Lehman Inc. commenced proceedings in the U.S. Bankruptcy Court in New York objecting to the Claims and, in the case of the Company and NSC, seeking to recover unspecified damages. On May 10, 2011, the parties filed a stipulation and proposed order with the U.S. Bankruptcy Court staying the proceedings. The order was entered on May 23, 2011.

**Region of Calabria**

The Region of Calabria (the "Region") has commenced civil proceedings against a number of financial services firms including the Company in the local Calabrian court. The Region's claim against Nomura relates to derivative transactions entered into by the Region and purports to be for the sum of €32 million. The Company has submitted a full defence to the claim and intends to vigorously contest the proceedings.

## NOMURA INTERNATIONAL PLC

## NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 2011 (CONTINUED)

## 29. CONTINGENT LIABILITIES AND COMMITMENTS (CONTINUED)

**Fairfield Funds**

Fairfield Sentry Ltd. and Fairfield Sigma Ltd. (collectively, the "Fairfield Funds"), which are now in liquidation and were feeder funds to Bernard L. Madoff Investment Securities LLC, filed lawsuits in the Supreme Court of the State of New York and U.S. Bankruptcy Court against a number of investors, including the Company, seeking to recover redemption payments that the Fairfield Funds allege, inter alia, were mistakenly made. In an amended complaint dated December 23, 2010, the amount claimed against NIP was approximately \$34 million plus interest. Following an order made on May 23, 2011, the claim against the Company is proceeding in the U.S. Bankruptcy Court.

**Other Litigation**

The Company is also party to various other legal proceedings, the ultimate resolution of which is not expected to have a material adverse impact on the financial position of the Company.

**Commitments**

The Company had commitments as at 31 March 2011 amounting to \$1,748,265,533 (2010: \$1,370,204,655) in respect of undrawn note issuance facilities, loan commitments, outstanding capital contributions on investments in partnership interests and performance guarantees.

This amount includes related party loan commitments and performance guarantees. As part of its normal business practices the Company also had commitments as at 31 March 2011 in respect of forward starting purchase and resale agreements with third parties.

## 30. EVENTS AFTER THE BALANCE SHEET DATE

**Bank Levy**

In the June 2010 Budget, the UK government announced the introduction of a bank levy with effect from 1 January 2011 and the legislation was included in the Finance Bill 2011 enacted on 19 July 2011. The levy is based on total liabilities at the year end date, less certain specified deductions. As the legislation was not enacted at the balance sheet date, no provision has been made for the levy in these accounts, but we estimate that the aggregate liability for the Nomura Group in respect of the year ended 31 March 2011 will be in the range of \$10 million to \$15 million.

**Nomura Italia Societa Di Intermediazione Mobiliare P.A**

On 1 April 2011, the Company acquired the assets and liabilities of Nomura Italia Societa Di Intermediazione Mobiliare P.A. ("NIS"), a former subsidiary of NEHS. Consideration for the transfer of these assets and liabilities was made in the form of the issuance of \$42,540,588 ordinary shares in the Company to NEHS.

**Stockholm Branch**

On 1 June 2011, the Company established a branch in Stockholm, Sweden.

**Change of Registered Office**

On 1 June 2011, the Company changed its registered office address to 1 Angel Lane, London EC4R 3AB, Nomura's European head office.

**NOMURA INTERNATIONAL PLC****NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 2011 (CONTINUED)****31. ULTIMATE PARENT UNDERTAKING**

The Company's ultimate parent undertaking and controlling party, and the parent that heads the largest group of undertakings for which consolidated financial statements are prepared, is Nomura Holdings, Inc., incorporated in Japan. Copies of the group financial statements of Nomura Holdings, Inc. may be obtained from 9-1, Nihonbashi 1-Chome, Chuo-ku, Tokyo 103-8645, Japan.

The parent that heads the smallest group of undertakings for which consolidated financial statements are prepared is Nomura Europe Holdings plc, a company registered at 1 Angel Lane, London, EC4R 3AB, United Kingdom.